

Antonina Gromyko

WORK EXPERIENCE

Aug 2023 – now, Boston	Program Manager Northeastern University, D'Amore - McKim School of Business <ul style="list-style-type: none">• Program Manager at DMSB Corporate & Learning Practice
Feb - Jun, 2023 Boston	Business Development Manager Practicum, IT bootcamps <ul style="list-style-type: none">• Outlining b2b sales and marketing strategy for the US market;• Developing and managing partnerships with US universities and academic institutions.
Dec 2018- Dec 2022, Moscow	Project Manager Skolkovo Institute of Science and Technology (Skoltech), Digital Engineering Center <ul style="list-style-type: none">• Designing and managing cross-functional projects (20+);• Program/project management, budgeting, operational, administrative and managerial support for key professional education programs (PM tools / CRM systems, ERP / financial systems, HR software, custom software products);• Project governance, program oversight, tracking project status, libraries, plans and budgets;• Designing and executing aerospace, digital engineering programs with domain experts, professional education and digital education projects on LMS platforms (10+ courses/projects);• Building partnerships with government, industry partners, NGOs and startups (50+ partners);• Prepare analytics, research and reporting on key project development indicators.
Dec 2015 - Dec 2022 Moscow	Lead Project manager (Partner) Shiffers Institute of Advanced Studies, educational consultancy firm/ Edtech/ HRtech <ul style="list-style-type: none">• leading educational consulting, career development projects (50+ projects);• serving as a content director, program director at large nationwide STEM education and professional orientation projects with up to 1 mln participants;• managing teams of 500+ domain experts, 50 educational specialists and managers;• managing production of educational content, instructional design, case studies (350+);• organizational and strategic management, top-management consulting (30+ strategic sessions for large national companies and corporations);
Apr 2017 - Oct 2018, Moscow	Senior Project Manager Roscosmos, state space corporation <ul style="list-style-type: none">• overseeing and developing ecosystem of aerospace educational programs (30+ annual projects and programs);• initiating cross-regional community events on education and innovation;• research on various technology trends for yearly executive-level “Current market outlook”.
May 2016- Apr 2017, Moscow	Project Manager (Business development) Sputnix, aerospace startup <ul style="list-style-type: none">• leading negotiations with international partners (Egypt, Myanmar, Kazakhstan, China, India);• designing marketing and sales strategy for entering Edtech market (educational products - satellite kits, aerospace labs etc.);
Sep 2014 -Mar 2015, DC	Partnership Coordinator Pacific Bridge Medical <ul style="list-style-type: none">• assisting with cooperation with Asian partners for regulatory and business strategies;• client research (pharmaceutical and medical devices companies entering Asian markets);• developing and maintaining network of strategic key external clients;

EDUCATION

2013-2015	The George Washington University, Elliott School of International Affairs, MA, International Science and Technology Policy; GPA: 3.7.
2007-2012	MGIMO University, BA, World Politics, Chinese studies; GPA: 4.0, Diploma with honors.
2010-2011	Beijing International Studies University, One Year language exchange program, HSK-5

OTHER ACTIVITIES: CONFERENCES, INTERNATIONAL PROGRAMS, INTERNSHIPS

2020-2021, USA	Open world leadership program “Women in STEM” , delegation coordinator
2016, Russia	“Iturup” Youth Forum , content manager of the international program of the Forum
2012, Germany	«The new generation: 4th German-Russian Young Leaders» delegate
2011, China	Shanghai Institutes for International Studies (SIIS) , Researcher (education and policy)
2009 - 2011	APEC Summit: Voices of the Future 2009 (Singapore), 2011 (USA): delegate (2009), head of the Russian Youth delegation to APEC summit (2011)
2010, USA	Stanford US-Russia Forum (SURF) 2010: MGIMO fellow

LANGUAGES

English (proficient), Russian (native), Chinese (advanced), French (advanced)