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**Schulze Distinguished Professor of Entrepreneurship**  
**Montoni Research Fellow**  
**Professor of Entrepreneurship & Innovation**  
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## **EDUCATION**

**University of Connecticut**  
**School of Business Administration**  
Ph.D. in Business Administration, May 2001

**Cornell University/ Groupe ESSEC**  
**Institut de Management Hotelier International**  
M.S. in Hotel Administration, June 1995

**Swiss International Training Center, Neuchâtel, Switzerland**  
Certificate in Hotel Management

**Bryant University, Smithfield, Rhode Island**  
B.S. in Business Administration, June 1992

## **ACADEMIC EXPERIENCE**

- 2014 – Present      *Professor of Entrepreneurship & Innovation*  
D'Amore-McKim School of Business, Northeastern University, Boston.  
*Montoni Research Fellow, 2019 – present.*  
*Daniel & Dorothy Grady Research Fellow, 2011 – 2016.*  
*Walsh Research Professor, 2012 - 2014.*
- 2008 – 2014      *Associate Professor of Entrepreneurship & Innovation,*  
D'Amore-McKim School of Business, Northeastern University, Boston.  
*Tarica-Edwards Fellow, 2008 - 2011.*  
*Daniel & Dorothy Grady Research Fellow, 2011 – 2016.*  
*Walsh Research Professor, 2012 - 2014.*
- 2001 – 2008      *Assistant Professor of Entrepreneurship & Innovation*  
College of Business Administration, Northeastern University, Boston.  
*Tarica-Edwards Fellow, 2006 - 2008.*
- 2000 – 2001      *Lecturer of Management, School of Business Administration,*  
University of Connecticut, Storrs, CT.

## NON-ACADEMIC EXPERIENCE

2016 – Present	Board member, Beaufort Group Consulting, Switzerland
1995 – Present	Board member, Oceanscape, Inc., North Kingstown, RI.
1996 – 2001	Assistant Director, Wolff Family Program in Entrepreneurship, University of Connecticut.
1995 – 1996	Assistant Director, Westin Hotel Copley Place, Boston, MA.

## JOURNAL PUBLICATIONS

### SSRN Top Downloaded Article

Wang, W., Eddleston, K.A., Chirico, F., Zhang, S.X., Laing, Q., & Deng, W. Family diversity and business start-up: Do family meals feed the fire of entrepreneurship?, *Entrepreneurship Theory and Practice*, forthcoming.

Villani, E., Linder, C., De Massis, A., & Eddleston, K. A. 2023. Employee incentives and family firm innovation: A configurational approach. *Journal of Management*, <https://doi.org/10.1177/01492063231157323>.

Miroshnychenko, I., Eddleston, K. A., & De Massis, A. 2023. Fight or flight? Understanding family firm internationalization when the rules of the game change. *Journal of World Business*, 58(5), 101462.

Shanine, K., Madison, K., Combs, J., & Eddleston, K. 2023. Parenting the successor: It starts at home and leaves an enduring impact on the family business. *Entrepreneurship Theory and Practice*, 47(4): 1093-1131.

Brush, C. G., Eddleston, K., Edelman, L. F., Manolova, T. S., McAdam, M., & Rossi, C. 2022. Catalyzing change: Innovation in women's entrepreneurship. *Strategic Entrepreneurship Journal*, 16: 243-254.

Banalieva, E., Eddleston, K., Jiang, J., & Santoro, M. D. 2022. Raising or folding the bet? Institutional dynamics, family involvement, and the mixed gamble of internationalization *Thunderbird International Business Review*, 64(4), 301-315.

Eddleston, K. A. & Mulki, J. P. 2021. Differences in family-owned SMEs' ethical behavior: A mixed gamble perspective of family firm tax evasion. *Entrepreneurship Theory and Practice*, 45(4), 767-791.

Madison, K., Eddleston, K. A., Kellermanns, F. W., & Powell, G. N. 2021. Kinship and gender in family firms: New insights into employees' organizational citizenship behavior. *Family Business Review*, 34(3), 270-295.

Peake, W. & Eddleston, K.A. 2021. Conditioned to Care: Gender Differences in Entrepreneurs' Socially Responsible Behaviors. *Journal of Small Business Management*, 59(3), 443-476.

- De Massis, A., Eddleston, K.A. & Rovelli, P. 2021. Entrepreneurial by design: How organizational design affects family and nonfamily firms' opportunity exploitation. *Journal of Management Studies*, 58(1), 27-62.
- Eddleston, K.A., Banalieva, E. & Verbeke, A. 2020. The bribery paradox in transition economies and the enactment of 'new normal' business environments. *Journal of Management Studies*, 57(3), 597-625.
- Eddleston, K.A., Jaskiewicz, P. & Wright, M. 2020. Family firms and internationalization in the Asia-Pacific: The need for multi-level perspectives. *Asia Pacific Journal of Management*, 37: 345–361.
- Yu, X., Stanley, L., Li, Y., Eddleston, K.A. & Kellermanns, F.W. 2020. The invisible hand of evolutionary psychology: The importance of kinship in first generation family firms. *Entrepreneurship Theory & Practice*, 44(1): 134-157.
- Golden, T. & Eddleston, K.A. 2020. Is there a price telecommuters pay? Examining the relationship between telecommuting and objective career success, *Journal of Vocational Behavior*, 116: 103348.
- Baù, M., Pittino, D., Sieger, P., & Eddleston, K. A. 2020. Careers in family business: New avenues for careers and family business research in the 21st century. *Journal of Family Business Strategy*, 11(3): 100379.
- Dau, L.A., Purkayastha, S. & Eddleston, K.A. 2020. Who does it best? Family and nonfamily owners and leaders navigating institutional development in emerging markets. *Journal of Business Research*, 107: 197-210.
- Eddleston, K.A, Kellermanns, F.W. & Collier, G. 2019. Research on family firm innovation: What do family firms actually think and do? *Journal of Family Business Strategy*, 10: 1-7.
- Ladge, J., Eddleston, K.A. & Sugiyama, K. 2019. Am I an entrepreneur? How imposter fears hinder women entrepreneurs' business growth. *Business Horizons*, 62(5): 615-624.
- Hahn, D., Minola, T. & Eddleston, K.A. 2019. How do scientists contribute to the performance of innovative startups? An imprinting perspective on open innovation. *Journal of Management Studies*, 56(5): 895-928.
- Eddleston, K.A., Sarathy, R. & Banalieva, E.R. 2019. When a high-quality niche strategy is not enough to spur family firm internationalization: The role of external and internal contexts. *Journal of International Business Studies*, 50: 783–808.
- Marshall, D., Dibrell, C. & Eddleston, K.A. 2019. What keeps them going? Cognitive and emotional drivers of intentions to remain in entrepreneurial careers. *Small Business Economics*, 53: 227–242.

Eddleston, K. A., Sieger, P., & Bernhard, F. 2019. From suffering firm to suffering family? How perceived firm performance relates to managers' work-to-family conflict. *Journal of Business Research*, 104: 307-321.

Shanine, K., Eddleston, K.A. & Combs, J. 2019. Same boundary management strategy, different outcome: Toward a gendered perspective on boundary theory among entrepreneurs. *Journal of Small Business Management*, 57(1): 185-205.

Balachandra, L., Briggs, A.R., Eddleston, K.A. & Brush, C. 2019. Don't pitch like a girl! How gender stereotypes influence investor decisions. *Entrepreneurship Theory & Practice*, 43(1): 116-137.

Eddleston, K.A., Kellermanns, F.W. & Kidwell, R.E. 2018. Managing family members: How monitoring and collaboration affect extra role behavior in family firms. *Human Resource Management*, 57(5): 957-977.

Ladge, J., Humberd, B. & Eddleston, K. 2018. Retaining professionally-employed new mothers: The importance of maternal confidence and workplace support to their intent to stay. *Human Resource Management*, 57(4): 883-900.

Bacq, S., Eddleston, K. A. 2018. Resource-based view of social entrepreneurship: How stewardship culture benefits scale of social impact. *Journal of Business Ethics*, 152(3): 589-611.

Alessandri, T., Mammen, J. & Eddleston, K.A. 2018. Managerial incentives, myopic loss aversion, and firm risk: A comparison of family and non-family firms. *Journal of Business Research*, 91: 19-27.

Kidwell, R.E., Eddleston, K.A. & Kellermanns, F.W. 2018. Learning bad habits across generations: How negative imprints affect human resource management in the family firm. *Human Resource Management Review*, 28(1): 5-17.

### **Top Downloaded Article Recognition from Global Strategy Journal**

Alessandri, T., Cerrato, D. & Eddleston, K. 2018. The mixed gamble of internationalization in family and nonfamily firms: The moderating role of organizational slack. *Global Strategy Journal*, 8(1): 46-72.

Powell, G.N. & Eddleston, K.A. 2017. Family involvement in the firm, family-to-business support, and entrepreneurial outcomes: An exploration. *Journal of Small Business Management*, 55(4): 614-631.

Ge, J., Stanley, L.J., Eddleston, K.A. & Kellermanns, F.W. 2017. Institutional deterioration and entrepreneurial investment: The role of political connections. *Journal of Business Venturing*, 32(4), 405-419.

Baù, M. Sieger, P., Eddleston, K.A. & Chirico, F. 2017. Fail but try again? The effects of age, gender and multiple-owner experience on failed entrepreneurs' reentry. *Entrepreneurship Theory & Practice*, 41(6): 909-941.

Madden, L., Kidder, D., Eddleston, K.A., Litzky, B. & Kellermanns, F. 2017. A conservation of resources study of standard and contingent employees. *Personnel Review*, 46(3): 644-661.

#### **Outstanding Paper Recognition from Sage**

Eddleston, K.A. & Mulki, J. 2017. Toward understanding remote workers' management of work-family boundaries: The complexity of workplace embeddedness. *Group & Organization Management*, 42(3): 346-387.

Madden, T.M., Madden, L.T., Strickling, J.A. & Eddleston, K.A. 2017. Psychological contract and social exchange in family firms. *International Journal of Management & Enterprise Development*, 16(1/2): 109-127.

Eddleston, K.A., Ladge, J., Mitteness, C. & Balachandra, L. 2016. Do you see what I see? Signaling effects of gender and firm characteristics on financing entrepreneurial ventures. *Entrepreneurship Theory & Practice*, 40(3): 489-514.

Rousseau, M., Patel, P.C., Kellermanns, F.W. & Eddleston, K.A. 2015. Organizational resources and demands influence on workplace bullying. *Journal of Managerial Issues*, 26(3): 286-313.

Banalieva, E., Eddleston, K.A. & Zellweger, T. 2015. Family influence, speed of pro-market reforms, and firm performance: An institution-based view of family influence in transition economies. *Strategic Management Journal*, 36 (9): 1358-1377.

Marion, T., Eddleston, K., Friar, J., & Deeds, D. 2015. The evolution of interorganizational relationships in emerging ventures: An ethnographic study within the new product development process. *Journal of Business Venturing*, 30 (1): 167-184.

Crittenden, V.L., Crittenden, W., Eddleston, K., Kellermanns, F., Floyd, S. 2015. Family business: When you can't choose your partners. *Industrial Management*, (September/October): 12-17.

Eddleston, K.A. & Morgan, R.M. 2014. Trust, commitment and relationships in family business: Challenging conventional wisdom. *Journal of Family Business Strategy*, 5 (3): 213-216.

Eddleston, K.A., Kellermanns, F.W., Floyd, S.W., Crittenden, V.L. & Crittenden, W.F. 2013. Planning for growth: When strategic and succession planning are most beneficial to the future of family firms. *Entrepreneurship Theory & Practice*, 37 (5): 1177-1202.

Cooper, J., Kidwell, R.E. & Eddleston, K.A. 2013. Boss and Parent, Employee and Child: Work-family Roles and Deviant Behavior in the Family Firm. *Family Relations*, 62 (3): 457-471.

Powell, G.N. & Eddleston, K.A. 2013. Linking family-to-business enrichment and support to entrepreneurial success: Do female and male entrepreneurs experience different outcomes? *Journal of Business Venturing*, 28 (2): 261-280.

Friar, J.H., Clark, E.L. and Eddleston, K.A. 2013. Ruma's Fruit and Gift Basket: Will Dad Ever Talk to Me? *Case Research Journal*, 33(2).

Kidwell, R.E., Eddleston, K.A., Cater, J.J. & Kellermanns, F.W. 2013. How one bad family member can undermine a family firm: Preventing the Fredo effect. *Business Horizons*, 56: 5-12.

Kellermanns, F. W., Rau, S., Kidwell, R. W., Eddleston, K. A., Cater III, J. J. 2013. Familienunternehmen: Vermeiden Sie den Fredo-Effekt. (Translation: Family Firms: Avoid the Fredo Effect). *Harvard Business Manager*, 28(8), 46-52.

Kellermanns, F.W., Eddleston, K.A. & Zellweger, T.M. 2012. Extending the Socioemotional Wealth Perspective: The Dark Side. *Entrepreneurship Theory & Practice*, 36(6): 1175-1182.

Eddleston, K.A. & Powell, G.N. 2012. Nurturing entrepreneurs' work-family balance: A gendered perspective. *Entrepreneurship Theory & Practice*, 36: 513-541.

Kidwell, R.E., Kellermanns, F.W. & Eddleston, K.A. 2012. Harmony, justice, confusion and conflict in family firms: Implications for ethical climate and the "Fredo effect." *Journal of Business Ethics*, 106(4): 503-517.

Eddleston, K.A. & Kidwell, R.E. 2012. Parent-child relationships: Planting the seeds of deviant behavior in the family firm. *Entrepreneurship Theory & Practice*, 36(2): 369-386.

Zellweger, T.M., Kellermanns, F.W., Eddleston, K.A. & Memili, E. 2012. Building a family firm image: How family firms capitalize on their familiness. *Journal of Family Business Strategy*, 3(4): 239-250.

Eddleston, K.A., Kellermanns, F.W. & Zellweger, T. M. 2012. Exploring the Entrepreneurial Behavior of Family Firms: Does the Stewardship Perspective Explain Differences? *Entrepreneurship Theory & Practice*, 36(2): 347-367.

Kellermanns, K.W., Eddleston, K.A., Sarathy, R. & Murphy, F. 2012. Innovativeness in family firms: A family influence perspective. *Small Business Economics*, 38: 85-101.

Uhlener, L.M., Kellermanns, F.W., Eddleston, K.A. & Hoy, F. 2012. The entrepreneuring family: A new paradigm for family business research. *Small Business Economics*, 38: 1-11.

Banalieva, E. & Eddleston, K.A. 2011. Home region focus and performance of family firms: The roles of family versus professional leaders. *Journal of International Business Studies*, 42: 1060-1072.

#### **A Journal of Family Business Strategy Most Cited Article (Ranked #1)**

Zellweger, T.M., Eddleston, K.A. & Kellermanns, F.W. 2010. Exploring the concept of familiness: Introducing family firm identity. *Journal of Family Business Strategy*, 1(1): 54-63. (Reprinted in: *Corporate Governance in Small and Medium Sized Firms*, Audretsch, D. B & Lehmann, E.E. (Eds.))

Eddleston, K.A., Chrisman, J.J., Steier, L.P. & Chua, J.H. 2010. Governance and trust in family firms: An introduction. *Entrepreneurship Theory & Practice*, 34 (6): 1043-1056.

**A Journal of Family Business Strategy Most Cited Article**

Memili, E., Eddleston, K., Kellermanns, F., Zellweger, T., Barnett, T. 2010. The critical path to family firm success through entrepreneurial risk taking and image. *Journal of Family Business Strategy*, 10: 200-209.

Ortiz-Walters, R., Eddleston, K.A. & Simione, K. 2010. Satisfaction with mentoring relationships: Does gender identity matter? *Career Development International*, 15(2): 100-120.

Eddleston, K.A. 2009. The effects of social comparisons on managerial career satisfaction and turnover intentions. *Career Development International*, 14(1): 87-110.

**Family Firm Institute 2008 Top Downloaded Article (Ranked #3)**

Barnett, T., Eddleston, K.A. & Kellermanns, F.W. 2009. The effects of family versus career role salience on the performance of family and nonfamily firms. *Family Business Review*, 22 (1): 39-52.

De Carolis, D.M., Litzky, B.E. & Eddleston, K.A. 2009. Why networks enhance new venture creation: A theoretical and empirical model of social capital, overconfidence and risk perception. *Entrepreneurship Theory and Practice*, 33(2): 527-545.

Eddleston, K.A. 2008. The Prequel to family firm culture and stewardship: The leadership perspective of the founder. *Entrepreneurship Theory & Practice*, 32(2): 1055-1061.

Powell, G.N. & Eddleston, K.A. 2008. The paradox of the contented female business owner. *Journal of Vocational Behavior*, 73: 24-36.

Eddleston, K.A., Kellermanns, F.W. & Sarathy, R. 2008. Resource configuration in family firms: Linking resources, strategic planning and environmental dynamism to performance. *Journal of Management Studies*, 45(1): 26-50.

Eddleston, K.A. & Powell, G.N. 2008. The role of gender identity in explaining sex differences in business owners' career satisfier preferences. *Journal of Business Venturing*, 23(2):244-256.

Eddleston, K.A., Otondo, R. & Kellermanns, F.W. 2008. Conflict, participative decision-making and generational ownership dispersion: A multilevel analysis. *Journal of Small Business Management*, 46(3): 456-484.

Kellermanns, F.W., Eddleston, K.A., Barnett, T. & Pearson, A. 2008. An exploratory study of family member characteristics and involvement: Effects on entrepreneurial behavior in the family firm. *Family Business Review*, 21(1): 1-14.

Kellermanns, F.W. & Eddleston, K.A. 2007. A family perspective on when conflict benefits family firm performance. *Journal of Business Research*, 60(10): 1048-1057.

**A Journal of Business Venturing Most Cited Article (Ranked #3 from 2007-2012)**

Eddleston, K.A. & Kellermanns, F.W. 2007. Destructive and productive family relationships: A stewardship theory perspective. *Journal of Business Venturing*, 22(4): 545-565.

Friar, J. H. & Eddleston, K.A. 2007. Making connections for entrepreneurial success: A networking simulation. *Journal of Management Education*, 31(1): 104-127.

Kellermanns, F.W. & Eddleston, K.A. 2006. Corporate entrepreneurship in family firms: A family perspective. *Entrepreneurship Theory & Practice*, 30(6): 809-830.

Eddleston, K.A., Veiga, J.F. & Powell, G.N. 2006. Explaining sex differences in managerial career satisfier preferences: The role of gender self-schema. *Journal of Applied Psychology*, 91(2): 437-445.

Litzky, B.E., Eddleston, K.A. & Kidder, D.L. 2006. The good, the bad, and the misguided: How managers inadvertently encourage deviant behaviors. *Academy of Management Perspectives* (formerly the *Academy of Management Executive*), 20(1): 91-103.

Baldrige, D.C., Eddleston, K.A. & Veiga, J.F. 2006. Saying “no” to being uprooted: The role of family and gender on willingness to relocate. *Journal of Occupational and Organizational Psychology*, 79: 131-149.

Eddleston, K.A., Friar, J.H. & Clark, T.E. 2006. Pitching to the Home Shopping Network: An exercise in opportunity assessment and personal selling. *Organization Management Journal*, 3(3): 257-270.

Kellermanns, F.W. & Eddleston, K.A. 2004. Feuding families: When conflict does a family firm good. *Entrepreneurship Theory & Practice*, 28(3): 209-228.

Veiga, J.F., Baldrige, D.C. & Eddleston, K.A. 2004. Toward understanding employee reluctance to participate in family-friendly programs. *Human Resource Management Review*, 14: 337-351.

Eddleston, K.A., Baldrige, D.C. & Veiga, J.F. 2004. Toward modeling the predictors of managerial career success: Does gender matter? *Journal of Managerial Psychology*, 19(4): 360-385.

Eddleston, K.A., Kidder, D.L. & Litzky, B.E. 2002. Who’s the boss? Contending with competing expectations from customers and management. *Academy of Management Executive*, 16(4): 85-95.

Martins, L.L., Eddleston, K.A., Veiga, J.F. 2002. Moderators of the relationship between work-family conflict and career satisfaction. *Academy of Management Journal*, 45(2): 399-409.



Veiga, J.F., Fox, K., Yanouzas, J.N., & Eddleston, K. 1999. Toward greater understanding in the workplace. *Academy of Management Executive*, 13(2): 81-87.

## **PUBLISHED BOOK**

Jennings, J.E., Eddleston, K.A., Jennings, P.D. & Sarathy, R. 2015. *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing.

## **ACADEMICALLY-REFEREED BOOK CHAPTERS AND ONLINE PUBLICATIONS**

Eddleston, K., Hughes, M., & Deeds, D. 2023. FamilyBusiness.org's editorial guidelines for the use of generative AI tools. *FamilyBusiness.org*.

Eddleston, K. 2023. Helicopter parenting can hurt future family business leaders. *FamilyBusiness.org*.

Eddleston, K. 2023. Family meals ignite the entrepreneurial spirit. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. 2023. Family offices: The sober guardians of family wealth. *FamilyBusiness.org*.

Eddleston, K. 2023. 'Succession' hits close to home at family firms. *FamilyBusiness.org*.

Eddleston, K. 2023. One family, multiple businesses: Preserving harmony and profits. *FamilyBusiness.org*.

Eddleston, K. 2023. Wealth can be hazardous to future family business leaders. *FamilyBusiness.org*.

Eddleston, K. 2023. The biggest mistakes family businesses make with their boards. *FamilyBusiness.org*.

Eddleston, K. 2023. New ways business owners can use boards. *FamilyBusiness.org*.

Eddleston, K. 2023. Advice for family business successors: Be humble and curious. *FamilyBusiness.org*.

### **Schulze Best Commentary Award**

Cooper, B., Ruzek, J., & Eddleston, K. 2022. Should family members be the 'face' of your company? *FamilyBusiness.org*.

### **Schulze Best Interview Award**

Eddleston, K. 2022. Non-family board members bring perspective and growth. *FamilyBusiness.org*.

### **Schulze Best Interview Award**

Eddleston, K. 2022. Should your next CEO be from outside the family?. *FamilyBusiness.org*.

### **Schulze Best Interview Award**

Eddleston, K. 2022. Growing pains? Advice to recharge and sustain growth. *FamilyBusiness.org*.

### **Schulze Best Commentary Award**

Eddleston, K. 2022. Dealing with inflation: Advice from the experts. *FamilyBusiness.org*.

### **Schulze Best Feature Award**

Eddleston, K. 2022. From startup to mid-sized company: Managing the growing pains. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. 2022. How thought leadership can help the heir get respect. *FamilyBusiness.org*.

Eddleston, K. 2022. Family firm values start at an early age. *FamilyBusiness.org*.

Eddleston, K. 2022. Thought leader Dennis Jaffe: What the best family businesses get right. *FamilyBusiness.org*.

### **Schulze Best Interview Award**

Eddleston, K. 2022. Strategies for keeping your family connected. *FamilyBusiness.org*.

Eddleston, K. 2022. Getting along: Straight talk from a family business veteran. *FamilyBusiness.org*.

### **Schulze Best Interview Award**

Eddleston, K. 2021. Family firms can optimize women's strengths. *FamilyBusiness.org*.

Eddleston, K. 2021. We have always had a fair deal of conflicts in the family. Now that I am an adult, should I do anything about it? In P. Jaskiewicz & S. Rau (Eds.), *Enabling Next Generation Legacies: 35 Questions that Next Generation Members in Enterprising Families Ask*. Family Enterprise Knowledge Hub Publishing, Ontario, Canada.

Eddleston, K. 2021. Fostering diversity and inclusion can be good for business. *FamilyBusiness.org*.

### **Schulze Best Applied & Practice Award**

Eddleston, K. & Ruzek, J. 2021. How family firms can prevent (or cool down) sibling rivalries. *FamilyBusiness.org*.

Eddleston, K. 2021. Lessons from the Perdue and Sheraton families on getting along. *FamilyBusiness.org*.

Eddleston, K. & Raithatha, D. 2021. Female advisors can help family businesses. *FamilyBusiness.org*.

Forbes, D. & Eddleston, K. 2021. The new normal: Overcoming post-pandemic challenges to survival and growth. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. 2021. People with disabilities can bring strength to your business. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. & Ruzek, J. 2021. What the Bob Ross fight can teach business owners. *FamilyBusiness.org*.

#### **Schulze Best Commentary Award**

Eddleston, K. 2021. Listen to the experts: How family firms are surviving the pandemic. *FamilyBusiness.org*.

Eddleston, K. 2021. Generous entrepreneurs giving back with donor-advised funds. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. & Madison, K. 2021. She always gives her all to the family firm -- but he follows the leader. *FamilyBusiness.org*.

#### **Schulze Best Interview Award**

Eddleston, K. 2021. Foundations give entrepreneurs a channel for doing good. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K. & Botero, I. 2021. Team exercise: How parenting styles affect the next generation. *FamilyBusiness.org*.

Eddleston, K. & Ruzek, J. 2021. Divorce can hollow out a family business - but it doesn't have to. *FamilyBusiness.org*.

Eddleston, K.A. 2020. What research tells us: The glass ceiling of entrepreneurship and how some women are breaking free. In E.E. Kossek & K.-H. Lee (Eds.). *Creating Gender-Inclusive Organizations: Lessons from Research and Practice*. University of Toronto Press: 152-161.

Eddleston, K.A. 2020. Professors share best practices for the online classroom. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A., Kellermanns, F. & Kidwell, R. 2020. Encouraging family business members to go the extra mile. *FamilyBusiness.org*.

Eddleston, K.A., & Forbes, D. 2020. A road map for resurgence in 2021. *Entrepreneur & Innovation Exchange (eix.org)*.

#### **Schulze Best Interview Award**

Eddleston, K.A. 2020. Breaking the glass ceiling in a family business. *FamilyBusiness.org*.

Eddleston, K.A. 2020. Startup helps military spouses be successful entrepreneurs. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2020. Daughters prepare to lead family firms. *FamilyBusiness.org*.

Eddleston, K. 2020. Family members can be valuable mentors. *FamilyBusiness.org*.

Forbes, D., Eddleston, K.A. & Deeds, D. 2020. Back to school: resources for an uncertain time. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2020. Women can cultivate a leadership presence. *FamilyBusiness.org*.

Eddleston, K.A. 2020. Professors share tips for moving online. *FamilyBusiness.org*.

Eddleston, K.A. 2020. Food for thought: starting a side hustle while working full-time. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2020. Family business professors: Resources for online learning. *FamilyBusiness.org*.

#### **Schulze Best Interview Award**

Eddleston, K.A. 2020. Turn your idea into an innovation. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A., Ladge, J. & Sugiyama, K. 2020. 'Imposter syndrome' holds back entrepreneurial women. *Entrepreneur & Innovation Exchange (eix.org)*.

#### **Schulze Best Interview Award**

Eddleston, K.A. 2020. The five mortal sins of new product development. *Entrepreneur & Innovation Exchange (eix.org)*.

#### **Schulze Best Applied & Practice Award**

Eddleston, K.A. 2020. What family businesses should be doing now. *FamilyBusiness.org*.

Eddleston, K.A. 2020. More advice for engaging students online. *FamilyBusiness.org*.

Eddleston, K.A. 2020. Becoming the boss: advice for women in family businesses. *FamilyBusiness.org*.

Kellermanns, F. W., & Eddleston, K. A. 2019. Empirical Modeling in Testing for Family Firm Heterogeneity. In E. Memili & C. Dibrell (Eds). *The Palgrave Handbook of Heterogeneity Among Family Firms*, Palgrave Macmillan, Cham: 69-85.

Eddleston, K.A. & Sabil, G. 2019. Women in family firms: Unsung heroes of business-owning families. In V. Crittenden (Ed.). *Go-to-Market Strategies for Women Entrepreneurs*, Emerald Publishing Limited: 185-194.

Eddleston, K.A. 2019. Family Business Experts: How to survive the holidays intact. *FamilyBusiness.org*.

Eddleston, K.A. 2019. Mentorship helps mission-driven venture thrive. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2019. Trust your mentors and your gut. *FamilyBusiness.org*.

#### **Schulze Best Commentary Award**

Eddleston, K.A. 2019. More women should study entrepreneurship. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2019. Venture helps artisans with special needs find markets. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2019. #Metoo is changing the game for startups. *Entrepreneur & Innovation Exchange (eix.org)*.

Eddleston, K.A. 2019. The Five Money Mistakes That Blindside Entrepreneurs. *FamilyBusiness.org*.

Eddleston, K.A. 2019. Tavern has the recipe for appeal and profitability. *FamilyBusiness.org*.

Eddleston, K.A. & Sabil, G. 2019. Women in Family Firms: Unsung Heroes of Business-owning Families. (pp. 185-194). *Go-to-Market Strategies for Women Entrepreneurs*, Emerald Publishing.

Fang, H., Kellermanns, F.W. & Eddleston, K. 2019. Empirical Modeling in Testing for Family Firm Heterogeneity. (pp. 69-85). *The Palgrave Handbook of Heterogeneity Among Family Firms*.

#### **Schulze Best Teaching & Education Award**

Eddleston, K.A. & Kidwell, R. 2018. Let's get professional: Establishing human resource practices for your family business. *FamilyBusiness.org*.

Eddleston, K.A. & Mailey, M. 2018. How can the family business cope when a key non-family exec leaves? *FamilyBusiness.org*.

Eddleston, K.A. 2018. Helping women entrepreneurs succeed: What's needed now. *Entrepreneurship & Innovation Exchange (Eix.org)*.

#### **Schulze Best Commentary Award**

Eddleston, K.A. 2018. Breaking norms to get ahead: Do women entrepreneurs need a dash of psychopathy? *Entrepreneurship & Innovation Exchange (Eix.org)*.

#### **Schulze Best Commentary Award**

Eddleston, K.A. 2018. 'There's no birthright' and other tips for raising entrepreneurial leaders. *FamilyBusiness.org*.

### **Schulze Best Commentary Award**

Eddleston, K.A. 2018. Starting over: The midlife entrepreneur. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Eddleston, K.A. 2018. Trust me: I'm a salesman. *FamilyBusiness.org*.

### **Schulze Best Applied & Practice Award**

Eddleston, K.A. 2018. What it takes to build a four-generation business. *FamilyBusiness.org*.

### **Schulze Best Theory & Research Award**

Eddleston, K. 2018. Being female affects business loans from family and friends. *Entrepreneurship & Innovation Exchange (Eix.org)*.

### **Schulze Best Teaching & Education Award**

Eddleston, K.A. & Raithatha, D. 2018. Confidentiality agreements promote candor in family business classes. *FamilyBusiness.org*.

### **Schulze Best Applied & Practice Award**

Schulze, R. & Eddleston, K. 2017. How Best Buy engages employees in putting customers first. *Entrepreneurship & Innovation Exchange (Eix.org)*.

### **Schulze Best Applied & Practice Award**

Eddleston, K. 2017. The Fredo Factor: How deadbeats and troublemakers hurt family businesses. *Entrepreneurship & Innovation Exchange (Eix.org)*.

### **Schulze Best Interview Award**

Eddleston, K. 2017. Why family firms are like Jenga: An interview with Doug Baumel of Continuity Family Business Consulting. *Entrepreneurship & Innovation Exchange (Eix.org)*.

### **Schulze Best Interview Award**

Eddleston, K. 2017. Investing for a Better World: A Conversation with Justin Rockefeller. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Loignon, A.C., Kellermanns, F.W., Eddleston, K.A. & Kidwell, R.E. 2016. Bad blood in the boardroom: Antecedents and outcomes of conflict in family firms. In F.W. Kellermanns & F. Hoy (Eds.). *The Routledge Companion to Family Business*. Routledge Publishing: 349-366.

Eddleston, K. 2016. 'Femgineer' Aims to Empower Technology Specialists: An interview with Poornima Vijayashanker. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Eddleston, K. 2016. Retooling Products to Reach New Markets: The Lindt Candy Dilemma. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Eddleston, K. 2016. Real-Life Drama: Creating a TV Series Based on a Family Business. *Entrepreneurship & Innovation Exchange (Eix.org)*.

### **Schulze Best Teaching Award**

Eddleston, K., Beohner, L. & Karter, K. 2015. Want to give your entrepreneurship students real-world experience? Try consulting projects. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Madden, T.M., Kellermanns, F.W. & Eddleston, K.A. 2015. Family Business Emotions. *Wiley Encyclopedia of Management*, 3<sup>rd</sup> edition.

### **Schulze Best Research Award**

Friar, J., Eddleston, K., Marion, T. & Deeds, D. 2015. Strategic Alliances for Startups: Keeping Relationships from Going Bad. *Entrepreneurship & Innovation Exchange (Eix.org)*.

Jennings, J., Eddleston, K., Jennings, P. & Sarathy, R. 2015. Introduction: A framework for studying the ‘double embeddedness’ of business enterprising. In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 1-12.

Eddleston, K., Jennings, J., Jennings, P. & Sarathy, R. 2015. Is entrepreneurship ‘good’ for families? It depends on the country. In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 237-245.

Jennings, P., Sarathy, R., Eddleston, K., Jennings, J. 2015. The impact of SEW on family and non-family firms in developed versus emerging economies. In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 117-126.

Sarathy, R., Kumar, K., & Eddleston, K. 2015. Enterprising Families in India: Are Their Businesses and Families Enemies? In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 213-236.

Sarathy, R., Minard, S., Andreassi, T., Tonelli, M. J. & Eddleston, K. 2015. Strategies and Motives of Family and Non-family Firms in Brazil: Socio-emotional wealth and firm performance in an emerging market. In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 73-94.

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Jennings, J., Eddleston, K., Jennings, P. & Sarathy, R. 2015. Conclusion: Reflections upon the double embeddedness of business enterprising. In J. Jennings, K. Eddleston, P.D. Jennings & R. Sarathy (Eds.). *Firms Within Families: Enterprising in Diverse Country Contexts*. Edward Elgar Publishing: 246-253.

McKee, D., Madden, T.M., Kellermanns, F.W. & Eddleston, K.A. 2014. Conflicts in family firms: The good and the bad. In L. Melin, M. Nordqvist & P. Sharma (Eds.). *Handbook of Family Business*. Sage Publications: London, U.K.

Eddleston, K.A. & Kidwell, R.E. 2012. The bad seed's poisonous harvest: How offspring sow and reap deviant and dysfunctional behavior in the family business. In A. Carsrud and M. Brännback, Eds. *Understanding Family Businesses: Undiscovered Approaches, Unique Perspectives and Neglected Topics*, Springer International Entrepreneurship Series: 95-114.

Eddleston, K.A. 2011. The family as an internal and external resource to the firm: The importance of building a family firm identity. In R. Sorenson (Ed.), *Family Business and Social Capital*, Edward Elgar Publishing: 186-197.

Siebke, V. J., Kidwell, R. E., Kellermanns, F.W., Eddleston, K. A & Klein, S. B. 2011. Der Fredo-Effekt in Familienunternehmen: Harmonie und Gerechtigkeit oder Verwirrung und Konflikt. In Equal Stiftung (Ed.). *Equa Festschrift : Gesellschafterkompetenz*: 163-178, Bonn, Germany.

Memili, E. Eddleston, K.A., Zellweger, T.M., Kellermanns, F.W. & Barnett, T. 2010. The importance of looking toward the future and building on the past: Entrepreneurial risk taking and image in family firms. In A. Stewart, G.T. Lumpkin & J.A. Katz (Eds.), *Entrepreneurship and Family Business: Advances in Entrepreneurship, Firm Emergence and Growth, vol. 12*: Emerald Press: 3-29.

Kellermanns, F.W. & Eddleston, K.A. 2006. Feuding families: The management of conflict in family firms. In P. Poutziouris, K. Smyrnios & B. Klein (Eds.), *Family Business Research Handbook*: Elgar Publishing: 358-368.

## INVITED PUBLICATIONS

Eddleston, K.A. 2018. Resolving conflict in resource-limited organizations: A negotiation exercise. In S.C. De Janasz, K.O. Dowd & B.Z. Schneider. *Interpersonal Skills in Organizations*. NY: McGraw-Hill.

Eddleston, K. 2000. A lesson in negotiation and conflict-handling styles. In D. Marcic & J. Seltzer, Instructor's manual: *Organizational Behavior: Experience and Cases*, (6<sup>th</sup> edition). Cincinnati, OH: South-Western Publishing.

Eddleston, K. 2002. Humpty Dumpty's spaceship challenge. In S.C. De Janasz, K.O. Dowd, & B.Z. Schneider. *Interpersonal Skills in Organizations*, (p. 258). NY: McGraw-Hill.



## CONFERENCE PAPER PRESENTATIONS

Gottschalck, N., Hack, A., Kellermanns, F., & Eddleston, K. 2022. What is Your Reference Point? Paper presented at the Academy of Management Conference, Seattle, Washington.

### **Best Paper Award in Entrepreneurship & Family Business**

Eddleston, K., Sieger, P., Chirico, F., Bau, M. 2021. The king is dead!: Owner-managers' sudden death, financial distress, and the role of the successor. Paper presented at the Southern Academy of Management Conference.

Miroshnychenko, I., Eddleston, K.A. & Kotlar, J. 2021. Strategic market focus in family and nonfamily firms. Paper presented at the Academy of Management Conference.

Chen, V.Z., Zhang, Y., Sandoval, R.G., Stanley, L.J., Kellermanns, F.W. & Eddleston, K.A. 2021. Migrating family owners and strategic change performance: Unpacking the imprinting effects. Paper presented at the Academy of Management Conference.

Hernández-Linares, R., López-Fernández, M.C., Eddleston, K.A. & Kellermanns, F.W. 2021. Learning to be an entrepreneurially-oriented firm: Does family status of the firm and gender of the CEO matter? Paper presented at the Diana International Research Conference, Nice, France.

Miroshnychenko, I., Eddleston, K.A., Kotlar, J. & DeMassis, A. 2021. Strategic market focus in family and nonfamily firms. Paper presented at the Family Enterprise Research Conference (FERC).

Alessandri, T., Gentry, R., Dibrell, C., Eddleston, K.A. 2020. An agency theory perspective of active versus passive family involvement in public companies. Paper presented at the Academy of Management Conference, Vancouver, CA.

Le, Y., Yu, X., Stanley, L., Eddleston, K.A. 2020. Why family firms dismiss their family CEOs: A kinship tie perspective. Paper presented at International Family Enterprise Research Association (ifera) Conference, Santander, Spain.

Eddleston, K. & Botero, I. 2020. Parenting styles exercise: Lesson for entrepreneurs & business-owning families. Paper presented at U.S. Association for Small Business & Entrepreneurship (USASBE), New Orleans, LA.

### **Best Paper Contributing to Practice Award**

Miroshnychenko, I., De Massis, A., Eddleston, K.A., & Kotlar, J. 2019. The mixed gamble of strategic market focus in family and nonfamily firms. Paper presented at the International Family Enterprise Research (ifera) Conference, Bergamo, Italy.

Miroshnychenko, I., De Massis, A. & Eddleston, K.A. 2019. When do family firms change their internationalization strategies? Paper presented at the Academy of Management Conference, Boston, MA.

### **Best Empirical Paper Award**

Peake, W. & Eddleston, K.A. 2019. How male and female entrepreneurs differ in their social responsibility. Paper presented at the Diana International Research Conference, Boston, MA.

Shanine, K., Combs, J., Eddleston, KA. & Madison, K. 2019. The effects of predecessor parenting style on successors and employees in the family firm. Paper presented at the International Family Enterprise Research (ifera) Conference, Bergamo, Italy.

Eddleston, K.A. & Mulki, J. 2019. Family firms behaving badly: What keeps family firms honest? Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, St. Pete's Beach, Florida.

Kidwell R. & Eddleston, K.A. 2018. The diversity of deviance: How it can hurt (and help) families and family firms. Paper presented during 'On the Big Stage Session' at the Family Firm Institute Conference, London, England.

### **GWU-CIBER Best Paper on Emerging Markets Award Finalist**

Banalieva, E.R., Eddleston, K.A., Jiang, J. & Santoro, M.D. 2018. Institutional environment and the mixed gamble of internationalization. Paper presented at the Academy of Management Conference, Chicago, IL.

Hernández-Linares, R., López-Fernández, M.C., Kellermanns, F.W. & Eddleston, K.A. 2018. Learning to be an entrepreneurial oriented firm: Does family status of the firm and gender of the CEO matter? Paper presented at the International Family Enterprise Research (ifera) Conference, Zwolle, The Netherlands.

Li, Y., Yu, X, Eddleston, K. & Kellermanns, F. 2017. Are all family firms willing to pay higher salaries for nonfamily executives? A socioemotional wealth perspective. Paper presented at the Strategic Management Society Conference, Houston, Texas, 2017.

Eddleston, K. Jennings, J. & Ladge, J. 2017. Advancing Work-family Interface Research at the Family Unit Level of Analysis. Paper presented at the Southern Management Association Conference, St. Pete's Beach, FL.

Golden, T., Eddleston, K. & Powell, G. 2017. The Impact of Teleworking on Career Success: A Signaling-based View. Paper presented at the Academy of Management Conference, Atlanta, GA.

### **Journal of Small Business Management Editor's Choice Award**

#### **USASBE John Jack Best Paper Award**

Peake, W. & Eddleston, K. 2017. Conditioned to Care? Gender Differences in Entrepreneurial Social Responsibility. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, Philadelphia, PA.

Sarathy, R. & Eddleston, K. 2017. The relative influence of family and culture on entrepreneurial orientation in family and nonfamily firms. Paper presented at the International Family Enterprise Research (ifera) Conference, Zadar, Croatia.

### **Best Paper Award Nomination**

Alessandri, T., Cerrato, D. & Eddleston, K. 2016. Exploring the multiple dimensions of international strategy in family versus nonfamily firms. Strategic Management Society Conference, Berlin, Germany.

Ladge, J., Eddleston, K.A. & Kenney, K. 2016. Am I an entrepreneur? How imposter fears hinder women entrepreneurs' business growth. Leadership Excellence and Gender in Organization Symposium, Purdue University, West Lafayette, Indiana.

### **Best Qualitative Paper Award**

Eddleston, K.A., Kidwell, R.E. & Kellermanns, F.W. 2016. Learning bad habits from generation to generation: How negative imprints affect human resource management in the family firm. European Academy of Management (EURAM) Conference, Paris, France.

Sarathy, R. & Eddleston, K.A. 2016. Does family influence overshadow the effect of culture? Exploring differences in family firms' and nonfamily firms' entrepreneurial orientation in emerging markets. Theories of Family Enterprise Conference, Alberta, Canada.

Cerrato, D., Alessandri, T. & Eddleston, K.A. 2016. Extent, breadth and home region orientation: Unbundling international strategy in family versus nonfamily firms. Academy of International Business Conference, New Orleans, Louisiana.

Dau, L., Purkayastha, S. & Eddleston, K.A. 2016. Institutional development and family firms in emerging markets. Academy of International Business Conference, New Orleans, Louisiana.

Bau, M., Eddleston, K. & Melin, L. 2015. Becoming a manager in a family firm: A gendered path. Family Firm Institute Conference, London, England.

Alessandri, T., Mamman, J. & Eddleston, K. 2015. Are family firms risk averse?: A downside risk perspective. Strategic Management Society Conference, Denver, Colorado.

Powell, G., Madison, K., Kellermanns, F. & Eddleston, K. 2015. Relational Demography and Status in Family Firms: Who Responds to the CEO's Altruistic Leadership? Paper presented at the Academy of Management Conference, Vancouver, Canada.

Eddleston, K. Sieger, P. & Bernhard, F. 2015. Crisis Coming Home? Firm Performance During the Economic Crisis and Managers' Work-Family Conflict. Paper presented at the Academy of Management Conference, Vancouver, Canada.

Kidwell, R., Eddleston, K. & Kellermanns, K. 2015. Blending clan and commerce: Stewardship versus agency effects in the family firm. Paper presented at the EURAM Conference, Warsaw, Poland.

Berent-braun, M., Uhlaner, L., Eddleston, K. & Floren, R. 2015. Pro-environmental behavior in SMEs: The influence of social norms and perceived image and financial benefits. Paper presented at the EURAM Conference, Warsaw, Poland.

Bacq, S. & Eddleston, K. 2015. A Resource-Based View of Social Enterprises: How Resources Contribute to their Growth. Paper presented at the Cyrus Institute of Knowledge Conference, Cambridge Massachusetts.

#### **Best Paper in Family Business Award**

Loignon, A., Kellermanns, K., Eddleston, K. & Kidwell, R. 2015. Exchange relationships among family firm leaders and family employees: Implications for strategic planning and firm performance. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, Tampa, Florida.

#### **Best Paper in Entrepreneurship and Public Policy Award**

Bacq, S. & Eddleston, K. 2015. A resource-based view of social enterprises: How resources contribute to their growth. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, Tampa, Florida.

Bacq, S. & Eddleston, K.A. 2014. Scaling social impact: A resource-based view of how stewardship culture benefits social enterprises. Strategic Management Society Conference, Madrid, Spain.

Eddleston, K.A. & Banalieva, E. 2014. Frequent dark favors by SMEs: A signaling based view. Strategic Management Society Conference, Madrid, Spain.

Ladge, J., Greer, T., Baskerville Watkins, M. & Eddleston, K. 2014. The role of self-efficacy on turnover intentions of new mothers. Society for Industrial & Organizational Psychology (SIOP), Honolulu, Hawaii.

Ladge, J. & Eddleston, K.A. 2014. Are we trying to fit square pegs into round holes? Navigating the intersection of parenting and career identity among women in professional and managerial roles. Work & Family Researchers Network Conference, New York City, New York.

Uhlaner, L., Berent-Braun, M., Eddleston, K.A. & Floren, R.H. 2014. Predictors of SME's environmentally responsible behavior: Differences between family and nonfamily businesses. European Institute for Advanced Studies in Management (EIASM), Family Firm Management Research. Bergamo, Italy.

Marion, T., Eddleston, K.A. & Friar, J. 2014. Interorganizational relationships of new ventures: The good, bad, and ugly. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, Fort Worth, Texas.

Marion, T., Eddleston, K.A. & Friar, J. 2013. New venture alliances: When collaborations tarnish. Paper presented at the Southern Academy of Management Conference, New Orleans, Louisiana.

Alessandri, T. & Eddleston, K.A. 2013. Family and Nonfamily Firm Risk: How Managerial Incentives Encourage Downside Risk. Paper presented at the Strategic Management Society Conference, Atlanta, Georgia.

Eddleston, K.A., Jiang, J.R., Santoro, M. & Banalieva, E. 2013. Institutional Escapism and Internationalization of Family Firms from Transition Economies. Paper presented at the Strategic Management Society Conference, Atlanta, Georgia.

Banalieva, E.R, Eddleston, K.A. & Verbeke, A.C. 2013. The transaction cost economics theory of trading favors: The case of entrepreneurial firms. Paper presented at the Academy of Management Conference, Orlando, Florida.

Eddleston, K.A. 2013. Family business research trends: Opportunities for future research. Presented as part of the workshop: "Effective strategies for building programs, collations and research to support family business initiatives." Presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, San Francisco, CA.

Sarathy, R., Kumar, K. & Eddleston, K. 2013. The influence of firm, entrepreneur, and family characteristics on performance: A study of Indian entrepreneurs. Paper presented at the International Family Enterprise Research (ifera) Conference, St. Gallen, Switzerland.

Madden, L., Kellermanns, F., Eddleston, K. & Patel, P. 2013. An investigation of the impact of sudden death of executives in family & non-family firms. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, San Francisco, California.

Alessandri, T. & Eddleston, K. 2012. Diversification and ownership: Exploring differences between the diversification strategies of family vs. non-family firms. Paper presented at the Strategic Management Society Conference, Prague, Czech Republic.

Eddleston, K., Banalieva, E., Zellweger, T. 2012. Speed of pro-market reforms, family influence, and performance of family firms from emerging markets. Paper presented at the Strategic Management Society Conference, Prague, Czech Republic.

Madden, L.T., Kellermanns, F.W, Eddleston, K.A. & Patel, P. 2012. Wanted dead or alive: An investigation of the impact of sudden death of executives in family and non-family firms. Rencontres de St.-Gall Proceedings, University of St. Gallen, Switzerland.

Alessandri, T. & Eddleston, K. 2012. Family firms and diversification: When do family firms diversify across product and geographic markets? Paper presented at the Academy of Management Conference, Boston, Massachusetts.

Cooper, J., Kidwell, R. & Eddleston, K. 2012. Boss and parent, employee and child: Work-family roles and deviant behavior in the family firm. Paper presented at the International Family Enterprise Research (ifera) Conference, Bordeaux, France.

#### **Jeff Rothstein Award**

Banalieva, E. R., Eddleston, K. & Zellweger, T. 2012. Family influence and performance of family firms from emerging markets: Agency theory vs. Institution-based view. Paper presented at the International Family Enterprise Research (ifera) Conference, Bordeaux, France.

Stommel, E., Hack, A., Kellermanns, F. & Eddleston, K. 2012. A second look on reference point formation: Risk, ownership and managerial reference points. Paper presented at the International Family Enterprise Research (ifera) Conference, Bordeaux, France.

Mulki, J. & Eddleston, K.A. 2012. Remote workers' management of the work-family interface: How work-family integration spurs conflict. Paper presented at the Work-Family Researchers Network (WFRN) Conference, New York, New York.

Eddleston, K.A. & Kidwell, R. 2012. Resources for teaching family business. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, New Orleans, Louisiana.

Memili, E., Kellermanns, F.W., Eddleston, K.A. & Zellweger, T.M. 2011. The link between family firm dynamics, image and firm performance. Paper presented at the Strategic Management Society Conference, Miami Florida.

Mulki, J.P., Bardhi, F. & Eddleston, K.A. 2011. Work-family balance for remote workers: A myth or reality? Paper presented at the Academy of Management Conference, San Antonio, Texas.

Powell, G.N. & Eddleston, K.A. 2011. Work-family enrichment and entrepreneurial success: Do female entrepreneurs benefit most? Academy of Management Best Paper Proceedings, Academy of Management Conference, San Antonio, Texas.

Rousseau, M.B., Patel, P.C., Kellermanns, F.W. & Eddleston, K. 2011. Perceptions of bullying in the workplace: The moderating effect of employee control. Southern Management Association Proceedings, Savannah, Georgia.

Zellweger, T.M., Kellermanns, F.W. & Eddleston, K.A. 2011. Differentiation through family firm image. Paper presented at the International Family Enterprise Research Association Conference, Palermo, Italy.

Kellermanns, F.W. & Eddleston, K.A. 2011. Reflections on socioemotional wealth in family firms. Paper presented at the Theories of Family Enterprise Conference, Otto Beisheim School of Management, WHU, Germany.

Kidwell, R., Kellermanns, F.W. & Eddleston, K.A. 2010. Harmony, justice, confusion and conflict in family firms: Implications for ethical climate and the "Fredo effect." Paper presented at the International Vincentian Business Ethics Conference, Chicago, IL.

Kidwell, R.E., Kellermanns, F.W. & Eddleston, K.A. 2010. Ethical climate and internal impediments to family firm success: The role of relationship conflict. Paper presented at the Academy of Management Conference, Montreal, Canada.

Zellweger, T., Kellermanns, F. & Eddleston, K. 2010. Building a family firm image: How family firms can capitalize on their family ties. Rencontres de St.-Gall Proceedings, University of St. Gallen, Switzerland.

### **Best Paper Award**

Eddleston, K.A. & Powell, G.N. 2010. Sex, family enrichment and support, home-based business ownership, and work-family balance: What are the linkages? Paper presented at the Diana International Conference on Women's Entrepreneurship Research, Banff, Canada.

Zellweger, T.M., Kellermanns, F.W. & Eddleston, K.A. 2010. Building a family firm image: How family firms capitalize on their familiness. Paper presented at the U.S. Association of Small Business & Entrepreneurship (USASBE), Nashville, TN.

Zellweger, T.M., Kellermanns, F.W., Eddleston, K.A. & Memeli, E. 2010. Linking family firm image to performance: How family firms build trust to foster success. Paper presented at the Family Enterprise Research Conference, Cancun, Mexico.

Memeli, E., Eddleston, K.A., Zellweger, T.M., Kellermanns, F.W. & Barnett, T. 2009. Corporate entrepreneurship and image in family firms. Paper presented at the Academy of Management Conference, Chicago, IL.

Patel, P. Kellermanns, F. W. & Eddleston, K.A. 2009. Commitment, formalization and performance in family firms: An investigation of complex relationships. International Family Enterprise Research Conference (ifera) Proceedings, Limassol, Cyprus.

Banalieva, E. & Eddleston, K. 2009. Do family firms benefit from a (home) regional orientation? The moderating role of family leadership. Paper presented at the Strategic Management Society Conference, Washington, D.C.

Eddleston, K.A., Kellermanns, F.W. & Floyd, S. 2009. Planning for growth: The importance of succession and strategic planning to the future of family firms. Theories of Family Enterprise Research Conference, Northeastern University, Boston, MA.

Eddleston, K.A. 2009. The Family as an Internal and External Resource to the Firm: The Importance of Building a Family Firm Identity. Paper presented at the Family Capital, Family Business, and Free Enterprise Conference, Family Business Center, Opus College of Business, University of St. Thomas, Minnesota.

Patel, P.C., Kellermanns, F.W. & Eddleston, K.A. 2009. Commitment, Formalization and Performance in Family Firms: An Investigation of Complex Relationships. Presented at the International Family Enterprise Research Association Conference, Limassol, Cyprus.

Kidwell, R.E., Kellermanns, F.W. & Eddleston, K.A. 2009. Ethical climate and relationship conflict in the family firm: Implications for the "Fredo Effect." Paper presented at the Family Enterprise Research Conference, Manitoba, Winnipeg.

Barnett, T., Eddleston, K.A., Kellermanns, F.W. 2008. Saliency of CEO's roles and career satisfiers in family and non-family firms. Paper presented at the Academy of Management Conference, Anaheim, CA.

Murphy, F., Kellermanns, F.W., Eddleston, K.A. & Sarathy, R. 2008. The family's influence on firm performance: An investigation of power, experience and culture. Paper presented at the Academy of Management Conference, Anaheim, CA.

**Best Overall Doctoral Student Paper Recipient**

**Best Doctoral Student Paper Recipient, Strategic Management/Organizational Theory**

Patel, P.C., Kellermanns, F.W. & Eddleston, K.A. 2008. Family firm commitment and performance: A moderated mediation analysis. Southern Management Association Conference Proceedings, Florida.

Murphy, F., Kellermanns, F., Eddleston, K., Sarathy, R., 2008. The family's influence on firm performance: An investigation of power, experience and culture in family firms. Paper presented at the International Family Enterprise Research Association Conference, Nyenrode, The Netherlands.

**Journal of Small Business Management Best Paper Award**

Eddleston, K.A., Kellermanns, F.W., Zellweger, T. 2008. Corporate entrepreneurship in family firms: A stewardship perspective. Paper presented at the U.S. Association of Small Business & Entrepreneurship Conference, San Antonio, TX.

Eddleston, K. 2008. Conceptualizing the family firm: Integrating organizational identity with the essence and components approaches. Paper presented at the Theory of the Family Enterprise Conference, Edmonton, Canada.

Kidwell, R., Eddleston, K. A. 2008. Family Business influences on the fraud triangle: The case of John Rigas and Adelphia Communications. Paper presented at the U.S. Association of Small Business & Entrepreneurship Conference, San Antonio, TX.

**Honorable Mention Award**

Eddleston, K.A., Kellermanns, F.W., Zellweger, T. 2008. Family harmony: A facilitator of corporate entrepreneurship in family firms. Paper presented at the Family Enterprise Research Conference Milwaukee, Wisconsin.

De Carolis, D., Litzky, B. & Eddleston, K.A. 2007. Why networks enhance new venture creation: A theoretical and empirical model of social capital, overconfidence and risk perception. United States Association for Small Business & Entrepreneurship Proceedings, Orlando, FL.

**Best Paper Award Finalist**

Eddleston, K.A. & Kidwell, R.E. 2007. Parent-child exchange: Planting the seeds of deviant behavior in the family firm, the Fredo effect. Paper presented at the Family Enterprise Research Conference, Monterrey, Mexico.

Eddleston, K.A. 2007. Contemplating international assignments for career development: Does the family matter? Published as part of the symposium, "Diversity and career development: Valuing diversity requires revamping the staffing system. Eastern Academy of Management International Conference Proceedings, Amsterdam, The Netherlands.



Eddleston, K.A. 2007. Research on family firms: An international perspective. Paper presented at the Family Firm Institute Conference, Orlando, FL.

Eddleston, K.A., Otondo, R.F, Kellermanns, F.W. 2007. A multilevel analysis of conflict in family firms. Eastern Academy of Management International Conference Proceedings, Amsterdam, The Netherlands.

Kellermanns, F.W. Eddleston, K.A, Barnett, T. & Pearson, A.W. 2007. Family member characteristics and involvement: Effects on entrepreneurial behavior. Paper presented at the Academy of Management Conference, Philadelphia, PA.

Kidder, D., Litzky, B.E. & Eddleston, K.A. 2007. Between a (Scotch on the) rocks(s) and a hard place: Bar managers' perceptions of justice. Paper presented at the Academy of Management Conference, Philadelphia, PA.

Barnett, T., Eddleston, K.A. & Kellermanns, F.W. 2007. Performance effects of role salience and career satisfiers in family and non-family firms. Paper presented at the Family Enterprise Research Conference, Monterrey, Mexico.

Eddleston, K. 2007. The prequel to family firm culture and stewardship: The leadership perspective of the founder, Paper presented at the Theory of the Family Enterprise Conference, Starkville, Mississippi.

Eddleston, K.A., Otondo, R. & Kellermanns, F. 2007. Conflict, participative decision-making, and generational ownership dispersion: A multilevel analysis. Paper presented at United States Association for Small Business & Entrepreneurship Conference, Orlando, FL.

De Carolis, D., Litzky, B. & Eddleston, K.A. 2007. Why networks enhance new venture creation: A theoretical and empirical model of social capital, overconfidence and risk perception. Paper presented at the United States Association for Small Business & Entrepreneurship Conference, Orlando, FL.

Eddleston, K.A. & Kidwell, R. E. 2007. A tragic cost of entrepreneuring: Planting the roots of deviant behavior in the family business, the Fredo effect. Paper presented at the United States Association for Small Business & Entrepreneurship Conference, Orlando, FL.

Eddleston, K.A. 2006. The effects of social comparisons on managerial career satisfaction and turnover intentions. Eastern Academy of Management Conference Proceedings, Saratoga Springs, NY.

Kellermanns, F.W. & Eddleston, K.A. 2006. Let's talk about it: The performance effects of conflict in family firms. Paper presented at the Strategic Management Society Conference, Vienna, Austria.

Kellermanns, F.W. & Eddleston, K.A. 2006. A family perspective on when conflict benefits family firm performance. Paper presented at the Academy of Management Conference, Atlanta, GA.

Eddleston, K.A. & Powell, G.N. 2006. Explaining sex differences in business owners' career satisfier preferences. Paper presented at the Academy of Management Conference, Atlanta, GA.

Kellermans, F.W. & Eddleston, K.A. 2006. A family perspective on when conflict benefits family firm performance. Paper presented at the Family Enterprise Research Conference, Niagara Falls, Canada.

Meyer, M., Friar, J. & Eddleston, K. 2006. A model for firm growth in the entrepreneurial context. Paper presented at the United States Association for Small Business & Entrepreneurship Conference, Tucson, AZ.

Sarathy, R., Eddleston, K.A. & Kellermans, F. 2005. Resource configuration in family firms: Linking resources, strategic planning and environmental dynamism to performance. United States Association for Small Business & Entrepreneurship Proceedings. Indian Wells, CA.

Litzky, B.E., Eddleston, K.A. & Kidder, D.L. 2005. Taking the good (employees) with the bad (behaviors): How managers inadvertently encourage unethical behaviors. Eastern Academy of Management Conference Proceedings, Springfield, MA.

#### **Best Experiential Paper Award Nomination.**

Eddleston, K.A., Friar, J.H. & Clark, T.E. 2005. Pitching to the home shopping network: An exercise in opportunity assessment & personal selling. Eastern Academy of Management Conference Proceedings, Springfield, MA.

Eddleston, K.A. 2005. The pleasure and pain of social comparisons: The effects of social comparisons on managerial careers. Paper presented at the Academy of Management Conference, Honolulu, HI.

Eddleston, K.A. 2004. Toward understanding how socioemotional and status-based career satisfaction affect managers' organizational commitment and intentions to leave. Eastern Academy of Management Conference Proceedings, Providence, RI.

Friar, J.H. & Eddleston, K.A. 2004. Making connections for entrepreneurial success: A networking simulation. Eastern Academy of Management Conference Proceedings, Providence, RI.

Eddleston, K.A. 2004. The Lindt candy dilemma: A creativity exercise in retooling products to reach new markets. Eastern Academy of Management Conference Proceedings, Providence, RI.

#### **Outstanding Paper Award Nomination**

Eddleston, K.A. 2004. Strategy process in family firms: An investigation of the unique psychodynamic effects on organizational performance. Paper presented at Strategic Management Society Conference, San Juan, Puerto Rico.

Litzky, B.E., Eddleston, K.A. & Kidder, D.L. 2004. Relational contract violations and workplace deviance: A qualitative exploration of service workers. Paper presented at the Academy of Management Conference, New Orleans, LA.

Eddleston, K.A. 2003. Multicultural teams that succeed: How increases in information and effort exchange among team members aid performance. International Eastern Academy of Management Conference Proceedings, Porto, Portugal.

Friar, J., Eddleston, K. & Meyer, M. 2003. What it takes to succeed depends on small business type: A contingency typology for small businesses. Paper presented at the Academy of Management Conference, Seattle, WA.

Litzky, B.E., Eddleston, K.A. & Kidder, D.L. 2003 Satisfying the customer at the expense of management: How competing psychological contracts can encourage low workplace democracy and high employee deviance. Paper presented at the Academy of Management Conference, Seattle, WA.

Litzky, B.E., Eddleston, K.A. & Kidder, D.L. 2003. Relational psychological contracts and workplace deviance: A qualitative exploration. Paper presented at the International Association for Business & Society Conference, Rotterdam, The Netherlands.

Ortiz-Walters, R. & Eddleston, K.A. 2002. The influence of gender identity on protégés' satisfaction with mentoring relationships. Paper presented at the Academy of Management Conference, Denver, CO.

**Cason Hall Best Overall Careers Paper Award Recipient, Academy of Management Best Empirical Paper Award Recipient, Eastern Academy of Management**

**Cason Hall Best Careers Paper Award Recipient, Eastern Academy of Management**  
Eddleston, K.A. & Veiga, J.F. 2002. What satisfies managers most in their careers: Toward understanding the impact of gender identity on sources of career satisfaction. Eastern Academy of Management Proceedings, New Haven, CT.

Kellermanns, F.W. & Eddleston, K.A. 2002. Opening the black box of family firm conflict. Eastern Academy of Management Proceedings, New Haven, CT.

**Sage Best Dissertation Award Recipient, Gender & Diversity in Organizations Division, Academy of Management**

**William H. Newman Best Dissertation Award Nomination, Academy of Management**  
Eddleston, K.A. 2002. What managers seek from their careers: Expanding the traditional model of career satisfaction. Paper presented at the Academy of Management Conference, Denver, CO.

Kellermanns, F.W. & Eddleston, K.A. 2002. Feuding families: When conflict does a family good. Paper presented at the Academy of Management Conference, Denver, CO.

Eddleston, K., Veiga, J., Palmer, D. & Ortiz-Walters, R. 2001. Universal RaceCars, AG: An Experiential Exercise. Eastern Academy of Management Proceedings, San Jose, Costa Rica.

Eddleston, K.A. & Ortiz-Walters, R. 2001. Information and effort exchange in multi-cultural teams: Cultural diversity's impact on team member exchange and performance. Eastern Academy of Management Proceedings, San Jose, Costa Rica.

Eddleston, K.A. 2001. Shared knowledge and effort in multicultural teams: Cultural diversity's impact on team member exchange. Paper presented at the Academy of Management Conference, Washington D.C.

Eddleston, K.A., Baldrige, D.C. & Veiga, J.F. 2001. Paths to success: Do male and female managers follow the same road? Paper presented at the Academy of Management Conference, Washington D.C.

Eddleston, K.A. & Litzky, B.E. 2001. When bartenders serve up more than just drinks: A qualitative look at the conflict between customer and management expectations. Paper presented at the Academy of Management Conference, Washington D.C.

Eddleston, K.A., Veiga, J.F., Golden, T.D. & Baldrige, D.C. 2000. Determinants of career success and satisfaction: How career determinants benefit men and women in different ways. Eastern Academy of Management Proceedings, Danvers, MA.

#### **Best Theoretical Paper Award Nomination**

Baldrige, D.C., Eddleston, K.A. & Veiga, J.F. 2000. Reluctance to request assistance: When family-friendly programs miss the mark. Eastern Academy of Management Proceedings, Danvers, MA.

#### **Best Experiential Paper Award Nomination**

Eddleston, K.A. 2000. Humpty Dumpty's spaceship challenge: A lesson in negotiation & conflict-handling styles. Eastern Academy of Management Proceedings, Danvers, MA.

#### **Best Applied Paper Award Recipient, Careers Division.**

Baldrige, D.C., Eddleston, K.A., Golden, T.D. & Veiga, J.F. 2000. Saying "no" to being uprooted: The impact of family and gender on willingness to relocate. Paper presented at the Academy of Management Conference, Toronto, Canada.

Baldrige, D.C., Eddleston, K.A. & Veiga, J.F. 2000. Reluctance to request assistance: When family-friendly programs miss the mark. Paper presented at the Academy of Management Conference, Toronto, Canada.

Eddleston, K.A. & Veiga, J.F. 1999. Team member exchange in multicultural groups: The effects of culture versus psychological group factors. Eastern Academy of Management Proceedings, 243-246, Philadelphia, PA.

Veiga, J.F., Floyd, S., Dechant, K., Simsek, Z., & Eddleston, K. 1999. The impact of national culture on technology implementation: A theoretical model. Eastern Academy of Management Proceedings, Prague and Celakovice, Czech Republic.

Eddleston, K.A. & Veiga, J.F. 1999. The role of cultural values versus psychological group factors on the propensity to withhold effort. 1999. Eastern Academy of Management Proceedings, Prague and Celakovice, Czech Republic.

Martins, L.L., Eddleston, K.A., Kidder, D.L. & Veiga, J.F. 1999. Expanding the dominant model of career satisfaction: Effects of work-family conflict. Paper presented at the Academy of Management Conference, Chicago, IL.

Eddleston, K.A. 1999. Innovation in cross-cultural alliances: Institutional forces that can lead to a competitive advantage. Paper presented at the Academy of Management Conference, Chicago, IL.

Eddleston, K.A. 1998. A lesson in diversity: Learning to effectively manage diversity in work groups. Eastern Academy of Management Proceedings, 204-206, Springfield, MA.

Eddleston, K.A. 1998. Career satisfaction: The career paths women want & the paths that they follow. Eastern Academy of Management Proceedings, 271-274, Springfield, MA.

#### **Best Theoretical Paper Award Nomination**

Eddleston, K.A. 1998. When nationally diverse teams are creative: Team intensity's effect on cognitive consequences. Eastern Academy of Management Proceedings, 88-91, Springfield, MA.

Eddleston, K.A. 1998. Career satisfaction: The career paths women want and the paths that they follow. Paper presented at Academy of Management Conference, San Diego, CA.

### **CONFERENCE WORKSHOP, SYMPOSIUM AND CONSORTIUM PRESENTATIONS**

Family business research and the classroom: A symbiotic relationship. Professional Development Workshop. Family Enterprise Research Conference (FERC), West Palm Beach, FL, 2023.

Emerging adults: Moving "forth" the family firm. Organizer & Presenter. Family Firm Institute Conference, Boston, MA, 2022.

The future of the family business board in new work dynamics. Presenter Family Firm Institute Conference, Boston, MA, 2022.

Careers in the rough: A paper development workshop. Facilitator. Professional Development Workshop. Academy of Management Conference, 2022.

Shark tank finals. 'Shark' judge. International Family Enterprise Research Association (ifera) Conference, Santander, Spain, 2022.

Bridging the research-practice divide. International Family Enterprise Research Association (ifera) Conference, Santander, Spain, 2022.

Family-centered perspectives of family firms. International Family Enterprise Research Association (ifera) Conference, Santander, Spain, 2022.

Current realities facing family businesses. Cornell University's Smith Family Business Initiative, 2022.

Family entrepreneurship in the age of digitization: Balancing proximity and performance. Presenter. Professional Development Workshop, Academy of Management Conference, 2021.

Entrepreneurship Division Late Career Consortium. Organizer and Presenter. Academy of Management Conference, 2021.

Careers in the rough: A paper development workshop. Facilitator. Professional Development Workshop. Academy of Management Conference, 2021.

Shark tank finals. 'Shark' judge. International Family Enterprise Research Association (ifera) Conference, 2021.

Bridging the research-practice divide: The role of associations. Presenter. International Family Enterprise Research Association (ifera) Conference, 2021.

Live Q&A with Keynote Sharon Alvarez. Facilitator. International Family Enterprise Research Association (ifera) Conference, 2021.

Balancing continuity and radical change in family business. Presenter. Strategic Management Society Family Business Extension, London, UK, 2020.

What can strategic management learn from family business research? Presenter. Strategic Management Society Family Business Extension, London, UK, 2020.

Careers "In the rough" research development workshop, Professional Development Workshop, Facilitator. Academy of Management Conference, Vancouver, CA, 2020.

Broadening our sight on workplace flexibility to include under-emphasized perspectives symposium. Presenter. Academy of Management Conference, Vancouver, CA, 2020.

Book authorship and editorship, journal editorships, and executive education. Presenter. Entrepreneurship Division Mid-Career Consortium, Academy of Management Conference, Vancouver, CA, 2020.

Research panel of International Management Division Junior Faculty Consortium. Presenter. Academy of Management Conference, Vancouver, CA, 2020.

Transgenerational entrepreneurship in family firms: Broadening our sight for the next decade. Presenter. Academy of Management Conference, Vancouver, CA, 2020.

Paper development workshop. Facilitator. International Family Enterprise Research Association (ifera) Conference, Santander, Spain, 2020.

Temporary and structural shifts in family business research & practice. Presenter. Family Business Research & Practice Conference, International Council for Small Business, 2020.

Conducting research & managing the publication process. Presenter. Nova School of Business & Economics, Ph.D. Seminar, Carcavelos, Portugal, 2020.

Writing for success: Crafting award-winning papers. Presenter. US Association for Small Business & Entrepreneurship (USASBE), New Orleans, LA, 2020.

Change leadership, innovation, & conflict management: Tools for success beyond Gen One. Presenter. Family Firm Institute Annual Conference, Miami, FL, 2019.

Women in family business: Opportunities and challenges. Presenter. Strategic Management Society Family Business Extension, Minneapolis, MN, 2019.

Writing to challenge the status quo. Presenter. Strategic Management Society Family Business Extension, Minneapolis, MN, 2019.

Family entrepreneurship education for an inclusive organization. Presenter. Academy of Management Conference, Boston, MA, 2019.

Family business heterogeneity: Variance within family enterprises. Presenter. International Family Enterprise Research Association (ifera) Conference, Bergamo, Italy, 2019.

Developing meaningful research questions in family business. Presenter. International Family Enterprise Research Association (ifera) Conference, Bergamo, Italy, 2019.

The myth of stay-at-home family firms: Heterogeneity in family business internationalization. Presenter. International Family Enterprise Research Association (ifera) Conference, Bergamo, Italy, 2019.

How to make research more accessible to family business leaders. Presenter. International Family Enterprise Research Association (ifera) Conference, Bergamo, Italy, 2019.

Translating research into educational materials. Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, St. Pete's Beach, FL, 2019.

Translating family business research for practice and outreach. Presenter. Strategic Management Society Family Business Extension, Paris, France, 2018.

Improving lives through family entrepreneurship education and training. Entrepreneurship Division Professional Development Workshop, Presenter. Academy of Management Conference, Chicago, IL, 2018.

Making an impact through community engagement, Entrepreneurship Division Late Career Consortium, Presenter. Academy of Management Conference, Chicago, IL, 2018.

Careers “In the rough” research development workshop, Professional Development Workshop, Facilitator. Academy of Management Conference, Chicago, IL, 2018.

Early Career Development Consortium, Entrepreneurship Division, Facilitator and Mentor, Academy of Management Conference, Chicago, IL, 2018.

Discover FamilyBusiness.org. Presenter. International Family Enterprise Research (ifera) Conference, Zwolle, The Netherlands, 2018.

Education paths for the next generation, Presenter. International Family Enterprise Research (ifera) Conference, Zwolle, The Netherlands, 2018.

Meet the editors, Representative for Journal of Business Venturing. International Family Enterprise Research (ifera) Conference, Zwolle, The Netherlands, 2018.

An experiential approach to teaching entrepreneurship. Presenter. E-fest Competition, Minneapolis, Minnesota, 2018.

Discover eix. Presenter. E-fest Competition, Minneapolis, Minnesota, 2018.

Women entrepreneurship faculty and their academic careers. Entrepreneurship Division Professional Development Workshop, Presenter. Academy of Management Conference, Atlanta, Georgia, 2017.

Get ready to be inspired! The late career activities of leading Academy of Management members, Entrepreneurship Division Late Career Professional Development Workshop, Presenter. Academy of Management Conference, Atlanta, Georgia, 2017.

Discover EIX: EIX.org as a family business teaching resource. Entrepreneurship Division Professional Development Workshop, Presenter. Academy of Management Conference, Atlanta, Georgia, 2017

Careers “In the rough” research development workshop, Professional Development Workshop, Facilitator. Academy of Management Conference, Atlanta, Georgia, 2017.

Writing for success: Crafting high impact articles, Presenter. International Family Enterprise Research (ifera) Conference, Zadar, Croatia, 2017.

Managing student-led consulting projects, Presenter. E-fest Competition, Minneapolis, Minnesota, 2017.

Women entrepreneurs: Challenges and opportunities associated with entrepreneurship, Presenter. Northeastern University Women’s Summit, Boston, Massachusetts, 2017.

Family business research trends: Opportunities for future research. U.S. Association of Small Business & Entrepreneurship (USASBE), Philadelphia, Pennsylvania, 2017.



The pursuit of excellence: Education and the future of family business, Presenter. Family Firm Institute Conference, Miami, Florida, 2016.

What is missing in the research & education family business field? Setting the agenda for the next 30 years, Presenter. Family Firm Institute Conference, Miami, Florida, 2016.

Internationalization of family firms: A microfoundations perspective, Presenter. Strategic Management Society Conference, Berlin, Germany, 2016.

Knowledge and innovation, cooperative strategy, and entrepreneurship paper development and future research directions workshop, Facilitator. Strategic Management Society Conference, Berlin, Germany, 2016.

Innovating how we teach innovation. Professional Development Workshop Presenter. Academy of Management Conference, San Antonio, California, 2016.

Developing research partnerships. Entrepreneurship Division Early Career Development Consortium, Presenter. Academy of Management Conference, San Antonio, California, 2016.

Careers “In the rough” research development workshop, Professional Development Workshop, Facilitator. Academy of Management Conference, San Antonio, California, 2016.

Family entrepreneurship reaching out: An innovation lab, Facilitator. Academy of Management Conference, San Antonio, California, 2016.

Careers Division Plenary: Making work and family work, Moderator. Academy of Management Conference, San Antonio, California, 2016.

Entrepreneurship Division Plenary: Celebrating the Entrepreneurship Division’s 30<sup>th</sup> Anniversary – The history of entrepreneurship research and its future, Presenter. Academy of Management Conference, San Antonio, California, 2016.

Managing student-led small business consulting projects. Teaching Showcase, D’Amore-McKim School of Business, Northeastern University, Boston, Massachusetts, 2016.

Meet the editors panel. European Academy of Management Conference, Paris, France, 2016.

How do I publish quality research in family business? Workshop on best practices in family business research. U.S. Association of Small Business & Entrepreneurship (USASBE), San Diego, California, 2016.

Teaching entrepreneurship. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), San Diego, California, 2016.

SMS global strategy paper development workshop. Discussant. Strategic Management Society Conference, Denver, Colorado, 2015.

Firms within families in diverse country contexts: A double-embeddedness approach, Symposium. Presenter. Academy of Management Conference, Vancouver, Canada, 2015.

Developing research partnerships. Entrepreneurship Division Early Career Development Consortium. Presenter. Academy of Management Conference, Vancouver, Canada, 2015.

50 Years of liabilities of newness research: Assessing progress and exploring future research, Professional Development Workshop Presenter. Academy of Management Conference, Vancouver, Canada, 2015.

Nurturing scholars new to family entrepreneurship: A paper development PDW. Professional Development Workshop Discussant. Academy of Management Conference, Vancouver, Canada, 2015.

Careers “In the rough” research development workshop, Professional Development Workshop Facilitator. Academy of Management Conference, Vancouver, Canada, 2015.

My academic career path: Yesterday, today and tomorrow. Career Academy Presenter, Family Enterprise Research Conference. Burlington, Vermont, 2015.

Publishing family business research in mainstream entrepreneurship and management journals. Family Business Pre-Conference Workshop, U.S. Association of Small Business & Entrepreneurship (USASBE), Tampa, Florida, 2015.

Teaching entrepreneurship. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), Tampa, Florida, 2015.

Academic career issues. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), Tampa, Florida, 2015.

Building blocks of strategic management in family business: What we have and what is missing. Strategic Management Society Family Business Extension, Barcelona, Spain, 2014.

Studying goals in family business: Past accomplishments and future opportunities. Strategic Management Society Family Business Extension, Barcelona, Spain, 2014.

Developing a mentoring mindset. NU Advance, Northeastern University, 2014.

Careers Division Plenary: Executive and academic insights on Work-life integration. Organizer. Academy of Management Conference, Philadelphia, Pennsylvania, 2014.

Developing research partnerships. Entrepreneurship Division Early Career Consortium. Presenter. Academy of Management Conference, Philadelphia, Pennsylvania, 2014.

Does this make sense or is it nonsense? Translating scholarship to practice-oriented outlets. Professional Development Workshop Organizer. Academy of Management Conference, Philadelphia, Pennsylvania, 2014.

Publishing family business research in mainstream journals. Presenter. Family Enterprise Research Conference (FERC) Doctoral & Early Career Consortium. Portland, Oregon, 2014.

Family business workshop: Research-based practice and its implications for family business teaching: Moving from research to the classroom. Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), Fort Worth, Texas, 2014.

Teaching entrepreneurship. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), Fort Worth, Texas, 2014.

Challenges for entrepreneurs in managing interorganizational relationships and innovation. Roundtable Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), Fort Worth, Texas, 2014.

Strategy and Entrepreneurship/Innovation Symposium: Trends and directions in family firm research: A discussion of theory, phenomena, and methodology. Presenter. Southern Academy of Management Conference, New Orleans, Louisiana, 2013.

Developing research partnerships. Entrepreneurship Division Early Career Development Consortium. Presenter. Academy of Management Conference, Orlando, Florida, 2013.

Careers Division Plenary: The stories behind some of management's greatest theories. Organizer. Academy of Management Conference, Orlando, Florida, 2013.

Does this make sense or is it nonsense? Translating scholarship to practice-oriented outlets. Professional Development Workshop Organizer. Academy of Management Conference, Orlando, Florida, 2013.

Experiential learning: Managing consulting projects. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), San Francisco, 2013.

Career development dynamics, Professional Development Workshop Facilitator. Academy of Management Conference, Boston, Massachusetts, 2012.

Careers in motion: Mentoring conversations along Boston's Freedom Trail, Facilitating Mentor, Academy of Management Conference, Boston, Massachusetts, 2012.

Developing productive research collaborations. Doctoral Consortium Presenter, International Family Enterprise Research Conference, 2012.

Developing research partnerships. International Family Enterprise Research (ifera) Conference, Bordeaux, France, 2012.

Experiential learning: Managing consulting projects. Doctoral Consortium Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), New Orleans, Louisiana, 2012.

Entrepreneurship at Northeastern University and the entrepreneurship co-op program. Workshop Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE), New Orleans, Louisiana, 2012.

Insights for publishing careers research in top journals, Professional Development Workshop, Organizer and Presenter. Academy of Management Conference, San Antonio, Texas, 2011.

Careers “In the rough” research development workshop, Professional Development Workshop Facilitator. Academy of Management Conference, San Antonio, Texas, 2011.

Innovative teaching techniques for family business courses, Workshop Coordinator and Presenter. U.S. Association of Small Business & Entrepreneurship, Hilton Head, S.C, 2011.

Careers “In the rough” research development workshop, Professional Development Workshop Facilitator. Academy of Management Conference, Montreal, Canada, 2010.

Careers “In the rough” research development workshop, Professional Development Workshop Facilitator. Academy of Management Conference, Chicago, IL, 2009.

Innovation and performance, Session Chair. International Family Enterprise Research Association Conference, Limassol, Cyprus, 2009.

Questioning ourselves, lives and passions: Integrating avocational interests into academic life. Professional Development Workshop Moderator, Academy of Management Conference, Anaheim, CA, 2008.

Careers “In the rough” research development workshop, Professional Development Workshop Facilitator. Academy of Management Conference, Philadelphia, PA, 2007.

Career questions for everyone: Who am I? What should I be doing? Where should I be doing it?, Professional Development Workshop Moderator, Academy of Management Conference, Philadelphia, PA, 2007.

Corporate entrepreneurship in family firms. IPBS Research Conference, Boston, 2005.

## **KEYNOTES, WORKSHOPS, INVITED PRESENTATIONS, AND INTERVIEWS**

Keynote address: The art of the pivot: What differentiates resilient families? Baltic Family Firm Institute - ECGI Conference, Tartu, Estonia, 2023.

Good or bad seed?: How to prevent bad seeds from taking root in your family business. Workshop for the Baltic Family Firm Institute - ECGI Conference, Tartu, Estonia, 2023.

Balancing the old with the new: Why different approaches to innovation matter. Workshop for the Baltic Family Firm Institute - ECGI Conference, Tartu, Estonia, 2023.

Preventing the Fredo effect: How one bad family member can undermine the business. Workshop for the University of St. Thomas Center for Family Business, Minneapolis, Minnesota, 2023.

Current realities: What will affect family businesses now? Workshop for Cornell University's Families in Business Conference, Ithaca, NY, 2021.

Opening Keynote Address: Women entrepreneurship and family business. Diana International Research Conference, Nice, France, 2021.

Critical components to family business success. Podcast Interview. The Secret Thoughts of CEO's Podcast, Episode 20. <https://podcasts.apple.com/us/podcast/critical-components-to-family-business-success-kimberly/id1543246164?i=1000529363049>

Entitlement with Kim Eddleston. Podcast Interview. The Family Business Leader Podcast, Episode 6. <https://successfulgenerations.com/entitlement-kim-eddleston/>

The Fredo Effect: How one bad family member can undermine a family firm. Workshop for Cornell University's Smith Family Business Initiative, Ithaca, NY, 2021.

When the family undermines the business: Understanding the Fredo Effect. Workshop for Grand Valley State University, Allendale, Michigan, 2021.

When the family undermines the business: Understanding the Fredo Effect. Workshop for Global Family Business Learning Symposium, Family Business Network, London, UK, 2020.

Making sense of family firm corruption: An overview of two studies. Presenter. Nova School of Business & Economics, Research Seminar, Carcavelos, Portugal, March 2020.

Teaching entrepreneurship cases online, Presenter. Special Entrepreneurship Division Virtual Workshop, Academy of Management, 2020.

Making sense of family firm corruption: An overview of two studies. Presenter. University of Massachusetts, Research Seminar, Lowell, MA, 2020.

Entrepreneurship division's global scholar development committee plenary. Presenter. Academy of Management Conference, Boston, MA, 2019.

Opening Plenary: How has research impacted your teaching? Presenter. U.S. Association of Small Business & Entrepreneurship (USASBE) Conference, St. Pete's Beach, Florida, 2019.

Keynote Address: Leading the family business: Realizing the impact of female CEO's and executives. Women in Family Business Roundtable, Cornell University's Smith Family Business Initiative, New York City, 2018.

When a global niche strategy is not enough to spur family firm internationalization: The role of external and internal contexts. Presenter. Università degli Studi di Bergamo, Bergamo, Italy, 2018.

Entrepreneurship: What barriers & opportunities exist that prevent women from advancing on their own? Presenter. Women's Leadership Summit: The State of Women's Advancement in Leadership, Entrepreneurship, and Policy Research: Current Trends and Future Directions In Greater Boston and Beyond. Northeastern University, Boston, MA, 2018.

Conducting research and managing the publication process. Presenter. Free University of Bozen-Bolzano, Italy, 2018.

The craft of reviewing. Presenter. Free University of Bozen-Bolzano, Italy, 2018.

A counterpoint to Hennart, Majocchi and Forlani: When a global niche strategy is not enough to spur family firm internationalization: The role of external and internal contexts. Presenter. Free University of Bozen-Bolzano, Italy, 2018.

Conducting research and managing the publication process. Presenter. Florida Atlantic University, 2018.

When a global niche strategy is not enough to spur family firm internationalization: The role of external and internal contexts. Presenter. Florida Atlantic University, 2018.

Avoiding the Fredo Effect in the family business. Workshop for Tulane University's Family Business Center, 2017.

The Fredo Effect: How one bad family member can undermine the family business. Workshop for Cornell University's Smith Family Business Initiative, 2017.

The Fredo Effect: How one bad family member can undermine the family business. Workshop for the University of St. Thomas's Center for Family Business Breakfast Series, 2017.

Keynote Address: Women in family business: Challenges and opportunities. The Gender Dividend in Family Business, University of Toronto, Toronto, Canada, 2017.

Enacting corruption in transition economies: Why some entrepreneurs benefit from bribes and others suffer. Presenter. Syracuse University, Syracuse, New York, 2017.

Speak with a scholar series. Presenter. Academy of Management Entrepreneurship Division webinar, 2016. Available at: <https://youtu.be/uue-3AuuJNE>

Keynote Address: Women entrepreneurs: Challenges and opportunities associated with entrepreneurship and family business. Leadership Excellence and Gender Symposium, Purdue University, West Lafayette, Indiana, 2016.

Enacting corruption in transition economies: Why some entrepreneurs benefit from bribes and others suffer. Presenter. Università degli Studi di Bergamo, Bergamo, Italy, 2016.

Managing revision and the publication process. Presenter. Università degli Studi di Bergamo, Bergamo, Italy, 2016.

Enacting corruption in transition economies: Why some entrepreneurs benefit from bribes and others suffer. Presenter. Management and Technology Seminar Series, Bocconi University, Milan, Italy, 2016.

Keynote Address: Family business strengths, weaknesses and challenges. Bostonwise, Boston, Massachusetts, 2016.

Keynote Address: Why Some Family Members Behave Badly in the Family Business?: Causes and Consequences of the Fredo Effect. Family Business Program, European Academy of Management (EURAM) Conference, Paris, France, 2016.

Keynote Address: Fostering innovation in the family firm: The role of the family. América Empresarial Family Business Summit, Bogota, Colombia, 2015.

Women entrepreneurs: Challenges and Opportunities Associated with Family Business and Business Ownership. Presenter. Northeastern University Collaborative Research Cluster Meeting, 2015.

The Fredo Effect: How one bad family member can undermine the family business. Workshop for the O.Berk Company Family Business Forum, Fairleigh Dickinson University, 2015.

Managing the publication process: From developing interesting questions to tackling a revise and resubmit. Presenter. University of Alabama, 2015.

The family in family business: The good, the bad and the ugly. Presenter. CeFEO Research Seminar, Jönköping International Business School, 2014.

Are family firms risk averse?: A downside risk perspective. Presenter. CeFEO Research Seminar, Jönköping International Business School, 2014.

Keynote Address: The family in family firms: The good, the bad, and the ugly. Tecnológico de Monterrey Convention, University Tecnológico de Monterrey, Mexico, 2014.

Home-region focus and performance of family firms: The role of family vs. nonfamily leaders. Presenter. University Tecnológico de Monterrey, Mexico, 2014.

Entrepreneurship and family business. Presenter. University Tecnológico de Monterrey, Mexico, 2014.

Family business management. Presenter. University Tecnológico de Monterrey, Mexico, 2014.

Management & innovation in SME's. Presenter. University Tecnológico de Monterrey, Mexico, 2014.

Corporate entrepreneurship: A creativity exercise. Presenter. University Tecnológico de Monterrey, Mexico, 2014.

Entrepreneurship & innovation: Creating a path to success. Presenter. Universidade de de Sao Paulo – FEA/USP. Executive Education International Seminar on Careers Studies, 2014.

Keynote Address: Fostering entrepreneurship in family firms: The role of the family. European Institute for Advanced Studies in Management (EIASM), Family Firm Management Research Conference. Bergamo, Italy, 2014.

Entrepreneurship & innovation: Creating a path to success. Presenter. Moscow State University Executive Visit. Innovation & Entrepreneurship: The Cutting edge in the U.S. Northeastern University, 2014.

A signaling based view of dark favor frequency in transition economies. Presenter. CeFEO Research Seminar, Jönköping International Business School, 2014.

A multi-level view of family member conduct in family firms: Preparing the next generation for succession. Presenter. Jönköping International Business School, 2014.

Managing family businesses. Presenter. Strategic Management Society Conference Family Business Extension, 2013.

Entrepreneurship & innovation: Creating a path to success. Presenter. Moscow State University Executive Visit. Innovation & Entrepreneurship: The Cutting edge in the U.S. Northeastern University, 2013.

Family business: The good, the bad, and the ugly. Presenter. Moscow State University Executive Visit. Innovation & Entrepreneurship: The Cutting edge in the U.S. Northeastern University, 2013.

Developing a research stream, Presenter. Kennesaw State University, 2013.

The family in family business: The good, the bad and the ugly. Presenter. Jönköping International Business School, 2013.

Breaking through the glass ceiling, and balancing work and family. Presenter. NU Advance, Northeastern University, 2013.

Small business management – All in the family and beyond. Presenter. Local Leaders, Global Impact Series, Northeastern University Charlotte, 2012.

Work-family balance for remote workers: A myth or reality? Presenter. National Workforce Roundtable, Boston, Massachusetts, 2011.

Work-family balance for remote workers: A myth or reality? Presenter. New England Work & Family Association, Boston College, Massachusetts, 2011.



Writing publishable papers & developing research partnerships. Presenter. ESSEC Business School, Cergy-Pontoise, France, 2010.

Writing publishable papers & developing research partnerships. Presenter. Otto Beisheim School of Management, WHU, Germany, 2010.

Building a research stream on family firms. Presenter. European Business School, Germany, 2009.

Gaining a better understanding of the publication, review and co-author process. Presenter. Otto Beisheim School of Management, WHU, Germany, 2009.

Applying research findings to family firms. Presenter. Otto Beisheim School of Management, WHU, German, 2009.

Is entrepreneurship the answer? Presenter. Women's Summit, Rhode Island, 2008.

How to build a research partnership. Presenter. School of Business Administration, University of Connecticut, Storrs, CT, 2007.

Resource configuration in family firms: Family- and firm-specific resources that lead to a competitive advantage. Presenter. Northeastern University Research & Scholarship Expo, Boston, 2007.

Teaching innovation through exercises. Presenter. Product Development & Management Association Research Forum, Boston, MA, 2003.

## **POPULAR PRESS WHERE RESEARCH HAS BEEN FEATURED**

*Boston Business Journal*

*Boston Globe*

*Boston Herald*

*BusinessWeek.com*

*Bizwomen.com*

*CBC (Canadian Broadcasting Corporation)*

*Canadian Family Offices*

*Chicago Times*

*DailyWorth*

*Forbes*

*Forbes India*

*Fox News*

*Inc. Magazine*

*MarketWatch*  
*More Magazine*  
*MSN Business on Main*  
*News@Northeastern*  
*New York Times*  
*Northeastern Alumni Magazine*  
*NPR Radio*  
*O & P Business News*  
*Olli Mag*  
*PBS's Next Avenue*  
*PBS's Rewire*  
*Planet Concerns*  
*Portfolio.com*  
*Research Matters, Sauder School of Business, University of British Columbia*  
*Technology Guide*  
*The Atlantic*  
*The Sydney Morning Herald*  
*U.S. News & World Report*  
*Wall Street Journal*  
*Women's Day*

## **TEACHING EXPERIENCE**

### **Northeastern University, 2001 - to present**

Family Business Management – summary of instructor ratings: 5.0/5.0  
Examining Family Business Dynamics Through Film – summary of instructor ratings: 4.9/5.0  
Global Family Business Leadership & Governance - summary of instructor ratings: 4.8/5.0  
Introduction to Entrepreneurship – summary of instructor ratings: 4.5/5.0  
Opportunity Assessment & Marketing – summary of instructor ratings: 4.4/5.0  
Small Business Management – summary of instructor ratings: 4.6/5.0  
Seminar in International Business – summary of instructor ratings: 4.3/5.0  
Small Business Institute Project – summary of instructor ratings: 4.4/5.0  
Management of Small Business Enterprises (MBA) – summary of instructor ratings: 4.5/5.0

### **Kennesaw State University, 2010 – 2017**

#### **Visiting Scholar for DBA Program**

Micro Issues in Business – summary of instructor ratings: 6.8/7.0  
Career Transition Strategies 7.0/7.0

## **University of Connecticut, 1997 - 2001**

Management & Interpersonal Behavior - summary of instructor ratings: 9.4/10.0

The Risks & Rewards of Entrepreneurship - summary of instructor ratings: 9.5/10.0

Managerial Behavior in Cross-Cultural Settings- summary of instructor ratings: 9.6/10.0

## **Executive Education**

Northeastern University, Boston, MA

Cornell University, RSM Family Office Program, New York, NY

EDHEC Business School, Family Business Executive MBA, France

University Technologico de Monterrey, Mexico

Moscow State University

Universida de Sao Paulo, Brazil

Otto Beisheim School of Management, WHU, Germany

## **GRANTS**

Schulze Foundation e-fest Entrepreneurship Grant, \$5000, 2017.

Schulze Foundation Entrepreneurship Scholarship Grant, \$3500, 2016.

Collaborative Research Cluster Award, Northeastern University, \$2000, 2015, 2016.

Grand Valley State Family Owned Business Institute Grant, \$5000, 2015.

DMSB Research Interdisciplinary Seed Grant with Banalieva & Mulki, \$5000, 2014-2015.

DMSB Research Interdisciplinary Seed Grant with T. Alessandri, \$5000, 2014-2015.

DMSB Summer Research Grant, 2014, 2015, 2016.

University of North Texas Mentoring Grant, \$1500, 2013.

Northeastern University CBA Strategic Initiative Summer Grant, \$20,000, 2010.

Grand Valley State Family Owned Business Institute Grant, \$5000, 2006.

## **HONORS AND AWARDS**

### **Appointment Awards**

Academic Scholar, Cornell University Smith Family Business Initiative, 2016 – present.

Montoni Research Fellow, D'Amore-McKim School of Business, 2019 – present.

Schulze Distinguished Professor of Entrepreneurship, 2015 – present.  
Office Depot Visiting Scholar in Small Business, Florida Atlantic University, 2018 – 2019.  
Family Owned Business Institute Scholar Award, 2015 – 2017.  
Research Fellow, Center for Family Business, University of St. Gallen, 2010 – 2017.  
Daniel & Dorothy Grady Fellowship Recipient, 2011 – 2016.  
Toft Professor in Family Business, Jönköping International Business School, 2013 – 2015.  
Raymond E. Miles Distinguished Scholar Award, 2012.  
Walsh Research Professorship, 2012 – 2014.  
Tarica-Edwards Fellowship Recipient, 2006 – 2011.  
Family Owned Business Institute Scholar Award, 2006 – 2007.  
Riesman Research Professorship Recipient, 2005 – 2007.

### **Research Awards**

Recognized by Stanford University as one of the world's top 2% most cited researchers.

Recognized as a Top 20 (#15) Entrepreneurship and Family Business Scholar in the *Journal of Family Business Strategy* (2022).

Recognized as the 9th Most Influential and Productive Family Business Researcher in the *European Journal of Family Business* (2021).

Schulze Best Commentary Award, Entrepreneur & Innovation Exchange (EIX), 2022.

Schulze Best Commentary Award, FamilyBusiness.org, 2022a.

Schulze Best Commentary Award, FamilyBusiness.org, 2022b.

Schulze Best Interview Award, FamilyBusiness.org, 2021a.

Schulze Best Interview Award, FamilyBusiness.org, 2021b.

Schulze Best Interview Award, FamilyBusiness.org, 2021c.

Schulze Best Interview Award, FamilyBusiness.org, 2021d.

Best Paper Award in Entrepreneurship & Family Business, Southern Academy of Management Conference, 2021.

Schulze Best Applied & Practice Award, FamilyBusiness.org, 2021.

Schulze Best Commentary Award, FamilyBusiness.org, 2021.

Schulze Best Interview Award, FamilyBusiness.org, 2021a.

Schulze Best Interview Award, FamilyBusiness.org, 2021b.

Schulze Best Applied & Practice Award, FamilyBusiness.org, 2020.

Schulze Best Interview Award, FamilyBusiness.org, 2020.

Schulze Best Interview Award, Entrepreneur & Innovation Exchange (EIX), 2020a.

Schulze Best Interview Award, Entrepreneur & Innovation Exchange (EIX), 2020b.

Best Empirical Paper Award, Diana International Research Conference, 2019.

Best Contribution to Practice Award, International Family Enterprise Research Association (ifera), 2019.

Schulze Best Theory & Research Award, FamilyBusiness.org, 2019a.

Schulze Best Applied & Practice Award, FamilyBusiness.org, 2019a.

Schulze Best Teaching & Education Award, FamilyBusiness.org, 2019a.

Schulze Best Teaching & Education Award, FamilyBusiness.org, 2019b.

Schulze Best Commentary Award, FamilyBusiness.org, 2019a.

Schulze Best Commentary Award, Entrepreneur & Innovation Exchange (EIX), 2019a.

Schulze Best Commentary Award, Entrepreneur & Innovation Exchange (EIX), 2019b.

Best Reviewer Award, Academy of Management Review, 2018.

GWU-CIBER Best Paper on Emerging Markets Award Finalist, International Management Division, Academy of Management Conference, 2018.

Outstanding Paper Recognition from Sage for 2017 article published in *Group & Organization Management*, 2018.

Schulze Best Applied & Practice Award, Entrepreneur & Innovation Exchange (EIX), 2018a.

Schulze Best Applied & Practice Award, Entrepreneur & Innovation Exchange (EIX), 2018b.

Schulze Best Entrepreneur Interview Award, Entrepreneur & Innovation Exchange (EIX), 2018a.

Schulze Best Entrepreneur Interview Award, Entrepreneur & Innovation Exchange (EIX), 2018b.

Journal of Small Business Management Editor's Choice Award (USASBE), 2017.

USASBE John Jack Best Paper Award (USASBE), 2017.

Schulze Best Teaching Award, Entrepreneur & Innovation Exchange (EIX), 2017.

Schulze Best Research Award, Entrepreneur & Innovation Exchange (EIX), 2017.

Best Qualitative Paper Award, European Academy of Management (EURAM), 2016.

Outstanding Paper Award Nomination, Strategic Management Society Conference, 2016.

Best Paper in Family Business Award, U.S. Association of Small Business & Entrepreneurship, 2015.

Best Paper in Entrepreneurship and Public Policy Award, U.S. Association of Small Business & Entrepreneurship, 2015.

Academy of Management Conference Best Reviewer Award, Careers Division, 2014.

Jeff Rothstein Paper Award, International Family Enterprise Research Conference, 2012.

Family Firm Institute Best Unpublished Paper Award, 2010.

Best Paper Award, Diana Conference on Women's Entrepreneurship Research, 2010.

Family Firm Institute 2008 Top Article (Third most downloads (875) in 2008).

Best Overall Doctoral Student Paper Award, Southern Management Association, 2008.

Best Doctoral Student Paper Award, Strategic Management/Organizational Theory Track, Southern Management Association, 2008.

Journal of Small Business Management Best Paper Award, U.S. Association of Small Business & Entrepreneurship, 2008.

3-E Learning Award, U.S. Association of Small Business & Entrepreneurship, 2008.

Best Paper Award Finalist, Family Enterprise Research Conference, 2007.

Coleman Scholarship Recipient, United States Association for Small Business Entrepreneurship, 2006.

Best Experiential Paper Award Nomination, Eastern Academy of Management, 2005.

Coleman Scholarship Recipient, United States Association for Small Business Entrepreneurship, 2005.

Citation of Excellence (Emerald Management Reviews) *Top Fifty* Hall of Fame Award for *Journal of Managerial Psychology* article, 2004.

Outstanding Paper Award Nomination, Strategic Management Society Conference, 2004.

Coleman Scholarship Recipient, United States Association for Small Business & Entrepreneurship, 2004.

Outstanding Reviewer Award Recipient, Eastern Academy of Management, 2004.

Citation of Excellence (Emerald Management Reviews) Hall of Fame Award in readability and research implications for *Academy of Management Executive* article, 2002.

Citation of Excellence (Emerald Management Reviews) Hall of Fame Award in research implications for *Academy of Management Journal* article, 2002.

Sage Best Dissertation Award Recipient, Gender & Diversity in Organizations Division, Academy of Management, 2002.

William H. Newman Best Dissertation Award Nomination, Academy of Management, 2002.

Cason Hall & Company Publishers Best Paper Award, Academy of Management, 2002.

Best Empirical Paper Award, Eastern Academy of Management, 2002.

Cason Hall & Company Publishers Best Careers Paper Award, Eastern Academy of Management, 2002.

Best Applied Paper Award, Recipient, Academy of Management Careers Division, 2000.

Best Experiential Paper Award Nomination, Eastern Academy of Management, 2000.

Best Theoretical Paper Award Nomination, Eastern Academy of Management, 2000.

Best Theoretical Paper Award Nomination, Eastern Academy of Management, 1998.

Who's Who in Academia

Who's Who in America

Who's Who of Emerging Leaders

Who's Who in Finance and Business

Who's Who in Education

Who's Who of American Women

Who's Who in America

Who's Who in the World

### **Teaching and Student Advising Awards**

Advisor to winning student team, Global Impact Award, winners of \$12,500, at e-fest national entrepreneurship competition, 2019.

Advisor to 2<sup>nd</sup> place championship student team, winners of \$40,000, at e-fest national entrepreneurship competition, 2018.

Advisor to 1<sup>st</sup> place pitch competition student team, winners of \$12,500, at e-fest national entrepreneurship competition, 2018.

Schulze Best Teaching Resource Award, 2015, 2016, 2017, 2018.

Advisor to 2<sup>nd</sup> place championship student team, winners of \$50,000, at e-fest national entrepreneurship competition, 2017.

Northeastern University Excellence in Teaching Award Finalist, 2012.

Northeastern University Cauldron Yearbook "Favorite Professor," 2012.

Outstanding Doctoral Student Teaching Award Recipient, 1997-1998, Management Department, University of Connecticut.

Outstanding Doctoral Student Teaching Award Finalist, 1997-1998, School of Business Administration, University of Connecticut

Outstanding Doctoral Student Teaching Award Finalist, 1996-1997, Management Department, University of Connecticut

## **PROFESSIONAL ACTIVITIES**

### **Service to Professional Journals**

Founding Editor, *FamilyBusiness.org*, 2018 – present.

Senior Editor, *Entrepreneur & Innovation Exchange (EIX)*, 2016 – present.

Guest Editor, *Strategic Entrepreneurship Journal*, Special Issue on Uncertainty and Competing Goals: Advancing Behavioral Theories of Entrepreneurship, 2022 – present.



Guest Editor, *Long Range Planning*, Special Issue on Emotions in Family Firms, 2020 – present.

Guest Editor, *Journal of Family Business Strategy*, Special Issue on Professionalizing the Family Business and Business-Owning Family, 2020 – present.

Guest Editor, *Strategic Entrepreneurship Journal*, Special Issue on Catalyzing Change and Innovation in Women’s Entrepreneurship, 2019 – 2022.

Guest Editor, *Asia Pacific Journal of Management*, Special Issue on Family Business, 2016 – 2020.

Guest Editor, *Journal of Family Business Strategy*, Special Issue on Careers in Family Business, 2016 – 2020.

Associate Editor, *Journal of Business Venturing*, 2014 – 2020.

Guest Editor, *Journal of Family Business Strategy*, Special Issue on Innovation Across Generations, 2016 – 2019.

Editor, *Entrepreneur & Innovation Exchange (EIX)*, 2014 – 2016.

Associate Editor, *Journal of Family Business Strategy*, 2011 – 2014.

Guest Editor, *Journal of Family Business Strategy*, Special Issue on Trust Relationships in Family Business, 2014.

Guest Editor, *Entrepreneurship Theory and Practice*, Special Issue on Family Business, 2010.

Guest Editor, *Small Business Economics*, Special Issue on Family Business, 2010

Editorial Board, *Journal of Business Venturing*, 2010 – 2020.

Editorial Board, *Organizational Dynamics*, 2021 – present.

Editorial Board, *Strategic Entrepreneurship Journal*, 2015 – present.

Editorial Board, *Entrepreneurship Theory and Practice*, 2011 – present.

Editorial Board, *Family Business Review*, 2008 – present.

Editorial Board, *Academy of Management Review*, 2017 – 2021.

Editorial Board, *Organization Management Journal*, 2008 – 2018.

Editorial Board, *Group & Organization Management Journal*, 2002 – 2018.

Editorial Board, *Journal of Family Business Strategy*, 2009 – 2011.

Ad Hoc Reviewer, *Administrative Science Quarterly*

Ad Hoc Reviewer, *Academy of Management Journal*

Ad Hoc Reviewer, *Journal of Management Studies*

Ad Hoc Reviewer, *Corporate Governance: An International Review*

Ad Hoc Reviewer, *Journal of Occupational & Organizational Psychology*

Ad Hoc Reviewer, *Journal of Business Ethics*.

Ad Hoc Reviewer, *Journal of Vocational Behavior*

Ad Hoc Reviewer, *Career Development International*

Ad Hoc Reviewer, *Organization Studies*

Ad Hoc Reviewer, *Strategic Management Journal*

### **Service to Professional Organizations**

Board Member, International Family Enterprise Research Association, 2019 – present.

Best Paper Award Judge, International Family Enterprise Conference (ifera), 2023.

Judge for E-fest Undergraduate Entrepreneurship National Competition, University of St. Thomas, Minnesota, 2023.

Global & Social Impact Award Judge, E-fest Undergraduate Entrepreneurship National Competition, University of St. Thomas, Minnesota, 2022.

Best Paper on Conference Theme Award Judge, International Family Enterprise Conference (ifera), 2022.

Global & Social Impact Award Judge, E-fest Undergraduate Entrepreneurship National Competition, University of St. Thomas, Minnesota, 2021.

Best Teaching Case Award Judge, International Family Enterprise Conference (ifera), 2021.

Co-chair of Entrepreneurship Division's Late Career Consortium. Academy of Management, 2018 – 2021.

Family Business Extension Organizer, Strategic Management Society Conference, London, UK, 2020.

Best Paper Award Judge, International Family Enterprise Conference (ifera), 2020.

Heizer Award Dissertation Judge, Entrepreneurship Division of the Academy of Management, 2017 – 2020.

Family Business Extension Organizer, Strategic Management Society Conference, Minneapolis, Minnesota, 2019.

Best Paper Award Judge, International Family Enterprise Conference (ifera), 2019.

Family Business Extension Organizer, Strategic Management Society Conference, Paris, France, 2018.

The Province of Overijssel Best Conference Paper Award Judge, International Family Enterprise Conference (ifera), 2018.

Event Logistics and Planning Committee, Entrepreneurship Division of the Academy of Management, 2011 – 2018.

Past Chair-Elect, Careers Division of the Academy of Management, 2015 – 2016.

Division Chair, Careers Division of the Academy of Management, 2014 – 2015.

Family Business Extension Organizer, Strategic Management Society Conference, Colorado Springs, Colorado, 2015.

Career Academy Mentor, Family Enterprise Research Conference, 2015.

Best Paper Award Judge, Family Enterprise Research Conference, 2015.

Awards Committee Leader, Best Paper in Family Business, U.S. Association of Small Business & Entrepreneurship, 2011 – 2014.

Chair of Doctoral & Early Career Consortium, Family Enterprise Research Conference, 2014.

Early Career Development Consortium Chair, Entrepreneurship Division of the Academy of Management, 2013 – 2014.

Advisor Committee, Family Business Special Interest Group, U.S. Association of Small Business & Entrepreneurship, 2013 – 2014.

Past-Chair Elect, Family Business Special Interest Group, U.S. Association of Small Business & Entrepreneurship, 2012 – 2014.

Division Chair-Elect, Careers Division of the Academy of Management, 2013 – 2014.

Five-Year Review Committee, Academy of Management Careers Division, 2013—2014.

Program Chair, Careers Division of the Academy of Management, 2012 – 2013.

Early Career Development Consortium Co-Chair, Entrepreneurship Division of the Academy of Management, 2012 – 2013.

External Evaluator, Research Fellow in Business Administration, Jönköping International Business School, 2012

PDW Chair-Elect, Careers Division of the Academy of Management, 2011 – 2012.

Small Business Management and Family Business Track Chair, U.S. Association of Small Business & Entrepreneurship, 2011 – 2012.

President-Elect, Family Business Special Interest Group, U.S. Association of Small Business & Entrepreneurship, 2010 – 2012.

Doctoral Awards Panel, Family Enterprise Research Conference (FERC), 2010.

Conference Organizer, Theories of Family Enterprise Conference, 2009.

Board of Directors, Careers Division, Academy of Management, 2004 – 2010.

Membership Committee, Careers Division, Academy of Management, 2006 – 2010.

Program Chair, International Family Enterprise Research Association (ifera) conference, 2008.

Gender & Diversity Track Chair, Eastern Academy of Management, 2006 – 2007.

Election Committee, Eastern Academy of Management, 2006 – 2007.

Vice President at Large, Eastern Academy of Management, 2005 – 2006.

Careers Track Chair, Eastern Academy of Management, 2004 - 2005.

Liaison Officer, Eastern Academy of Management, 2004 - 2006.

### **Participation at Professional Meetings**

Women's Entrepreneurship Summit, United Nations, NYC, New York, 2016 – 2019, 2022.

Entrepreneurship Division Late Career Consortium Organizer, Academy of Management Conference, 2019 – 2021.

Entrepreneurship Division Doctoral and Early Career Development Consortiums Reception, Organizer, Academy of Management Conference, Philadelphia, 2014.

Behavioral Theory and Strategic Entrepreneurship. Session Chair. Strategic Management Society Conference, Atlanta, 2013.

Entrepreneurship Division Doctoral and Early Career Development Consortiums Reception, Organizer, Academy of Management Conference, Orlando, 2013.

Careers Division Social, Organizer, Academy of Management Conference, Orlando, 2013.

Emerging Markets, Session Chair. Strategic Management Society Conference, Prague, 2012.

Career Development Dynamics, Facilitator, Academy of Management Conference, Boston, 2012.

Entrepreneurship Division Doctoral and Early Career Development Consortiums Reception, Organizer, Academy of Management Conference, Boston, 2012.

Careers Division Social, Organizer, Academy of Management Conference, Boston, 2012.

Careers Division Professional Development Workshop Reception, Organizer, Academy of Management Conference, Boston, 2012.

Family Firms: Family Commitment and Stewardship, Session Chair, Academy of Management Conference, Montreal, Canada, 2010.

Examining Entrepreneurial Phenomena at Multiple Levels, Session Chair. Strategic Management Society Conference, Washington, D.C., 2009.

Reviewer, Strategic Management Society Conference, 2010 – present.

Reviewer, U.S. Association of Small Business & Entrepreneurship, 2009 – present.

Reviewer, Academy of Management Meetings, 1998 - present.

Reviewer, Academy of International Business Conference, 2004.

## **UNIVERSITY & COLLEGE SERVICE**

D'Amore-McKim School of Business Tenure & Promotion Committee, 2022 – present.

D'Amore-McKim School of Business Junior Faculty Mentoring Committee, 2022 – present.

Northeastern University's Family Business Consulting Club Advisor, 2022 – present.

Northeastern University's Women's Network Advisor, 2022 – present.

University Honor's Program Committee, 2018 – present.

Delta Sigma Pi, Northeastern University Chapter Advisor, 2014 – present.

Northeastern University Honor's Program Awards Committee, 2022.

Northeastern University's Women's Entrepreneurship Initiative, 2018 – 2022.

D'Amore-McKim School of Business Faculty Policy Committee, 2016 – 2020.

Entrepreneurship & Innovation's Social Entrepreneurship Hiring Committee, 2019 – 2020.

ReDi Program, Provost Office, 2018.

ReDi Faculty of the Future Committee, 2018.

D'Amore-McKim School of Business Research Committee, 2015 – 2018.

FAS Center Global Family Business Initiative, 2016 – 2018.

University Dean Evaluation Committee, 2016 – 2017.

Entrepreneurship Group Search Committee, 2015 – 2016.

Entrepreneurship & Innovation Research Seminar Director, 2013 – 2016.  
WorldBoston International Visitor Delegate Host for Northeastern University, 2015.  
D’Amore-McKim School of Business Strategic Planning Committee, 2014 – 2015.  
D’Amore-McKim School of Business Undergraduate Dean Search Committee, 2014 – 2015.  
D’Amore-McKim School of Business Tenure & Promotion Committee Alternate, 2014.  
D’Amore-McKim School of Business Academy of Management Reception Organizer, 2015.  
DMSB & Moscow State Academy of Management Reception Organizer, 2013, 2014.  
D’Amore-McKim School of Business Undergraduate Curriculum Task Force, 2012 – 2013.  
Entrepreneurship Undergraduate Concentration Coordinator, 2004 – 2013.  
Undergraduate Policy & Assessment Committee, 2004 – 2013.  
Communication with Early Action Students, 2010 – 2013.  
Dean Search Committee, 2011 – 2012.  
Research Committee, 2010 – 2011.  
Part-time MBA Task Force, 2009 – 2010.  
Massachusetts Family Business of the Year Award Judge, 2007, 2008, 2011, 2012.  
Entrepreneurship Assistant Professor Search Committee, 2005 – 2009.  
InnovationFest/ 60K Business Plan Competition, Undergraduate Judge, 2003 – 2005.

## **PROFESSIONAL ASSOCIATIONS**

Academy of Management  
Cornell Society of Hotelmen  
Delta Sigma Pi  
ESSEC Alumni Association  
Family Firm Institute  
International Family Enterprise Research Association  
Strategic Management Society  
United States Association for Small Business & Entrepreneurship