

> GRADUATE CERTIFICATE IN  
**LEADERSHIP AND HUMAN  
CAPITAL**

*Forbes* magazine ranks  
D'Amore-McKim one of  
the "Best Business Schools  
for Return on Investment."



Credits earned in a  
Graduate Certificate  
may be applied to an  
eligible master's degree at  
Northeastern, including:

- Part-Time MBA
- Part-Time MS in Finance/MBA
- Online MBA
- MS in Leadership
- MS in Nonprofit Management

## Are you ready to lead in a **Changing World?**

As our world continues to change and grow, new business leaders are emerging with the skills and insight to push the forefront of workforce management. Will you be among them?

Northeastern University's **Graduate Certificate in Leadership and Human Capital** will help you enhance your potential to grow into leadership positions, while exploring topics like managing high performance teams, workforce analytics, developing great company culture, and more.

### **A LEADING EDGE CURRICULUM, IN JUST FOUR COURSES**

The D'Amore-McKim School of Business creates a rich learning environment where theories and concepts are applied to real-world business issues. You will identify innovative solutions to industry problems. By sharing your experience and learning from your classmates, you can gain the skills you need to advance your career.

Through this graduate-level curriculum, you will have the opportunity to learn management strategies to maximize team member contribution and create and sustain motivational commitment and performance. Explore ways to improve your managerial and leadership effectiveness by understanding, diagnosing, and influencing workplace behavior. Understand key components to manage up, down and across your organization, deepen and foster relationships with clients, suppliers and stakeholders. Your coursework will include:

#### **ONE REQUIRED COURSE:**

- Managing People and Organizations

#### **ELECTIVES (SELECT 3):**

- Managing Professionals and High Performance Teams
- Creating an Innovative Organization
- Leadership
- A Management Perspective of Human Resource Management
- Great Companies
- Leadership for Environmental Sustainability
- Health Organization Management
- Negotiations
- Workforce Metrics and Analytics



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All certificate courses are taught by Northeastern University full-time faculty—leading practitioners in their respective fields, with active industry connections. Each faculty member understands the challenges of today’s global economy. They are seasoned experts and are committed to your success.

### **YOUR CAREER, YOUR DECISIONS—AT YOUR PACE**

Accelerate and complete your certificate in as little as one semester, or spread out and take up to three years to complete.

With evening and weekend classes offered on-campus, as well as an online option for some courses, you can accelerate your career without missing a beat. You may come to campus just one night a week or accelerate the program by taking multiple classes each semester. Designed for working professional students, courses are offered with two start times: 5:20 p.m. and 7:30 p.m. Monday–Friday. You will study alongside business minded students, while learning from world-class faculty.

No GMAT or GRE test scores are required to apply, so you can pursue your goals right away.

**Build your business knowledge. Boost your credentials.**

### **LET US HELP YOU GET STARTED.**

To apply or learn more, visit:

**[northeastern.edu/myleadershipcertificate](https://northeastern.edu/myleadershipcertificate)**

## **The Skills You Need, When You Need Them**

Graduate Certificates are short courses of study designed to meet the education needs of professionals looking to accelerate their careers today. These programs offer you an opportunity to:

1. Study in the heart of downtown Boston, accessible by public transportation and accessible to the Massachusetts turnpike, with student parking options
2. Develop your business acumen with 5 or 6 master’s-level courses in your areas of interest
3. Contribute what you know and learn from other working professionals
4. Study with prestigious faculty dedicated to your success at a **top 40 U.S. research university**, ranked by *U.S. News & World Report*
5. Network and learn from an international business community