

→ Put your

# FUTURE IN MOTION.



→ Full-Time MBA Program



→ Come here.

THE EASTERN UNIVERSITY

GLOBAL

apple it

# Experience everywhere.

At the D'Amore-McKim School of Business, our global view guides us. The integration of academics with authentic experiential learning is fast becoming the proven method for developing essential skills to meet today's business demands. D'Amore-McKim was built on a foundation of this very approach to business education, which was pioneered by Northeastern University. No other institution has greater experience advancing and applying this standard of learning.

Our Full-Time MBA program offers distinctive opportunities for our students to study and work across the country and around the world. On campus, our community is diverse, dynamic, and far-reaching with Full-Time MBA students hailing from a variety of backgrounds and nations.

The fusion of academic thinking with meaningful learning opportunities has created a unique educational model that redefines the standard for a graduate business education. So come here. Let your learning take you beyond your own expectations.

# Real-time experience. Really.

## Corporate residency, made real.

To become a leader in your field will take more than an outstanding classroom experience. It will require the kind of learning that only comes from meaningful, immersive, MBA-level experience. That's why we integrate a fully-paid, six-month corporate residency directly into our two-year curriculum.

Beyond the typical internship, you'll play an active role at a leading company or startup in your field of interest. You'll work alongside the team members, contribute to and lead critical projects, and gain firsthand knowledge of real-world business challenges and demands. You'll make meaningful contributions as you explore possibilities for your career path.

Your corporate residency will give you skills, confidence, and a lifetime of valuable connections that will help you stand apart and accelerate professionally.

That's the D'Amore-McKim approach to business education—powerfully integrating theory and practice, to take your career to the next level.

→ [northeastern.edu/residency](https://northeastern.edu/residency)



### Class of 2017 snapshot

At D'Amore-McKim, we enrolled 70 students in last year's Full-Time MBA cohort. Each student worked as a corporate resident within a leading or entrepreneurial company where they gained crucial business experience and built up a powerful network of professional ties.

**100%**

Every student in the Class of 2017 was hired by with a leading firm.

**\$30** /hour

The average hourly wage earned by our students exceeded \$30.

**29**

World-class, leading companies hired our talented students.

## Go. Put your global mindset into action.

Expand your horizons and experience diverse perspectives through the Global Projects Course. This transformative, global, experiential consulting opportunity will allow you to not only travel abroad and diversify your global business acumen, but work as a team member to tackle a real industry issue for a multinational company at their international office.

To prepare for the project, you will work with a team to conduct research and business analysis, leverage curriculum learnings, and formulate analytical insights and impactful recommendations. Following your trip, you will put the finishing touches on your consulting report and deliver it to the client.

Understanding business on a global scale is a critical skill for emerging leaders. Through this consulting project, you will gain confidence in yourself and your abilities, while participating in activities outside the office to gain perspective on the region and culture.



[northeastern.edu/globalprojects](https://northeastern.edu/globalprojects)

# Jennifer Feng

MBA '18, Finance



**Through learning and practice in my MBA coursework, I was able to apply my past experiences and skills into my new field and role. My skills have strengthened, and are serving me well as I move toward my next career goal.**



# Lindsey Hoffman

MBA '18, Marketing

Hometown:  
Boston, MA

Corporate Residency:  
CIFC Asset Management,  
Investor Relations

What skills are you building at D'Amore-McKim?

**I am learning how to think like a business manager and gaining a full perspective on how to make the best decisions. In every decision I make, I am learning to understand the impact to a company's overall strategy—what financial resources will be needed, if a supply chain would be affected, and changes that would be needed in information resources, among other areas.**

What has been the biggest take-away from working toward your MBA?

**It has given me a once-in-a-lifetime opportunity to learn alongside classmates from different parts of the world and different backgrounds—one classmate served in**

**Afghanistan, another has her PhD, and several are preparing to take over their family businesses—this has enabled me to learn new viewpoints through classroom discussion and build a network that I will have for a very long time.**

Why did you choose D'Amore-McKim?

**I chose D'Amore-McKim because the learning-by-doing model really appealed to me. I am someone who learns best through a hands-on model, so the decision to enroll in a program that not only educates me but gives me an opportunity to apply what I've learned in corporate residency made the decision a "no-brainer."**

→ [northeastern.edu/hoffman](http://northeastern.edu/hoffman)

# Kwesi Adarkwa

MBA '18, Supply Chain Management

Hometown:  
Tema, Ghana

Corporate Residency:  
State Street Corporation,  
Enterprise Business Services

What skills are you building at D'Amore-McKim?

**I am better able to approach business challenges with frameworks that make it easier to tackle problems and develop solutions.**

What has been the biggest take-away from working toward your MBA?

**The sheer talent and diversity of experience within the MBA program is remarkable. I've learned a lot from my peers in learning teams, classes, and outside the classroom.**

What has been your most valuable experience so far?

**One of the most valuable experiences has been working on learning teams. It has been truly incredible and humbling to be able to learn from my**

**peers and to access their work experiences and knowledge in collaboration toward solving problems.**

What would you say to a prospective student considering D'Amore-McKim for his or her business degree?

**Everybody—professors, admissions staff, and the Graduate Career Center—takes an avid interest in helping you to succeed in your time at D'Amore-McKim and beyond. This sets D'Amore-McKim apart.**

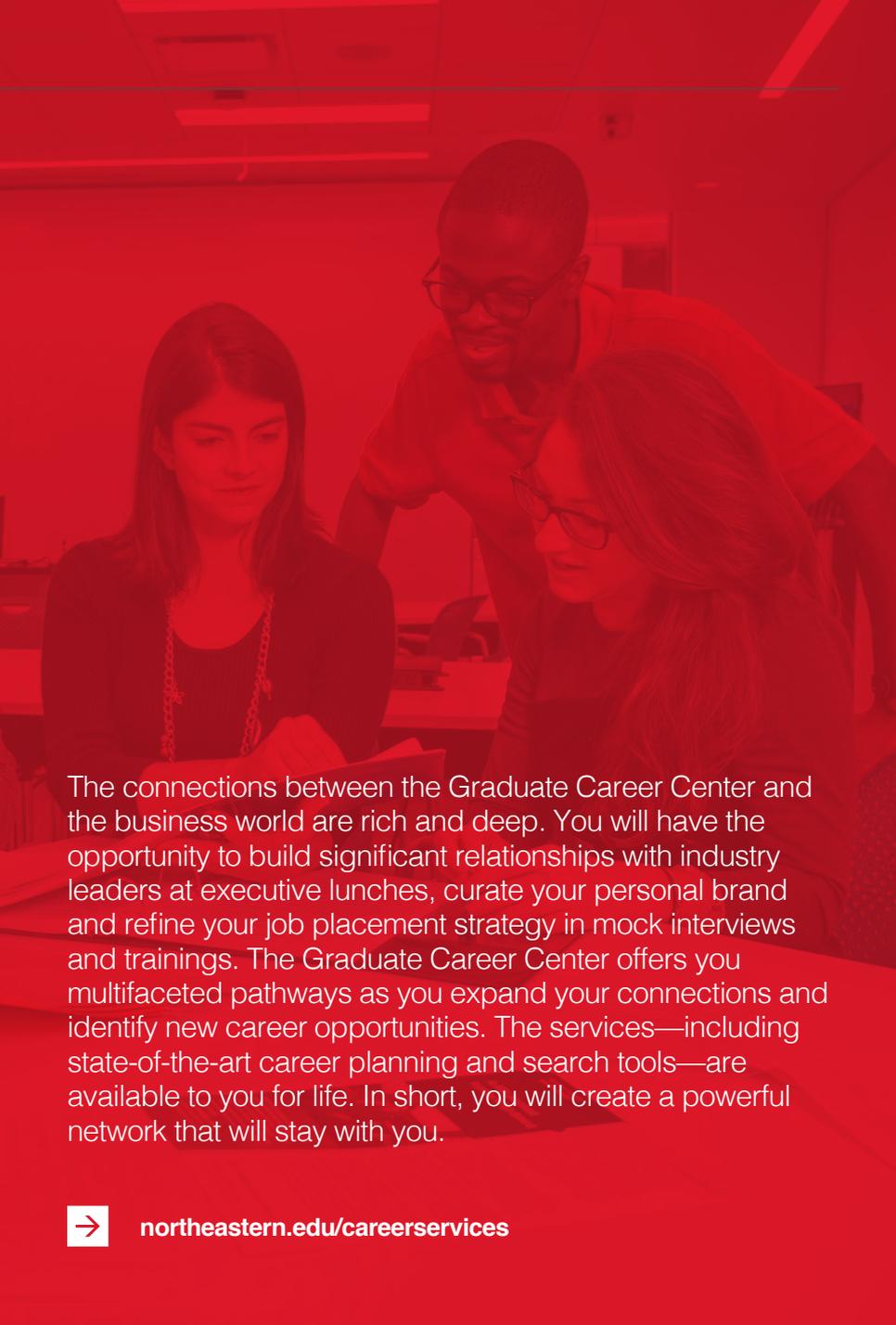
→ [northeastern.edu/adarkwa](http://northeastern.edu/adarkwa)

# Creating a powerful network.

Your cohort, your professors, your corporate residency relationships—the D'Amore-McKim MBA program brings new resources to your network every day.

Whether you're in the classroom, working in a company through your corporate residency, or taking part in a consulting project through our Global Projects Course, you will form lifelong relationships with students, employers, world-class faculty, guest lecturers, and alumni with backgrounds in a variety of companies and industries. You will work alongside talented, motivated professionals from different facets of industry and society, creating an experience that's both local and global.

At the heart of this experience is the Graduate Career Center. You'll be paired with a career advisor who works directly with you throughout the program, helping you take advantage of the many opportunities to network with the school's corporate partners.

A photograph of three people—two women and one man—collaborating around a laptop. The man is standing and pointing at the screen, while the two women are seated and looking at the laptop. The image is overlaid with a semi-transparent red filter.

The connections between the Graduate Career Center and the business world are rich and deep. You will have the opportunity to build significant relationships with industry leaders at executive lunches, curate your personal brand and refine your job placement strategy in mock interviews and trainings. The Graduate Career Center offers you multifaceted pathways as you expand your connections and identify new career opportunities. The services—including state-of-the-art career planning and search tools—are available to you for life. In short, you will create a powerful network that will stay with you.





## Choose from one of six specialized tracks.

### Finance

Develop powerful analytical skills and master the financial side of business with a focus in either Corporate Finance or Investments.

### Entrepreneurship

Tap into Northeastern's rich entrepreneurial ecosystem and gain the skills and knowledge you'll need to innovate and lead in new and evolving markets.

### Healthcare Management

Take an academic deep-dive into the intricacies of healthcare in Boston's vibrant, top-rated health sector.

### Marketing

Dissect market strategy and research, brand and advertising management, consumer behavior, and more in this ever-evolving discipline.

### Supply Chain Management

Learn how to manage the supply chain, drive innovation, establish market differentiation, and boost bottom lines in this in-demand field.

→ [northeastern.edu/ftmba-tracks](https://northeastern.edu/ftmba-tracks)

“

D'Amore-McKim has helped me continue to build my business acumen. My knowledge of finance, accounting, marketing, and statistics will be put to use while working at Wellington. The financial market knowledge and technical skills I developed in the 360 Huntington Fund will also be very helpful within my role.

”

A man with dark hair, wearing a light blue button-down shirt, is smiling and leaning on a glass railing. He is wearing a watch on his left wrist. The background shows a modern building interior with glass railings and a staircase.

# Sam Fulmer

MBA '18, Finance

# Building the foundation.

## Grow a peer network as diverse as today's business climate.

Your program begins with two semesters of MBA foundation courses and career management classes. You will complete rigorous coursework as part of a small, intimate Full-Time MBA cohort comprised of professionals from different backgrounds and industries.

Together, you and your classmates will establish deep connections, ensuring that learning continues outside the classroom and your global network continually grows in value. The result is synthesized knowledge, skills, ideas, and critical thinking that translate into the unique ability to work with anyone, anywhere, at any time.



A portrait of Dola Dhar, a woman with shoulder-length brown hair, wearing a light grey blazer over a blue and white striped top and a silver necklace. She is sitting on a red chair and looking slightly to the right of the camera with a gentle smile. The background is a blurred indoor setting with wooden beams.

# Dola Dhar

MBA '18, Supply Chain Management

“

I come from a legal background, so I was excited to found the Graduate Consulting Club in January 2017. Students come in with an open mind, meet new people, and build sincere relationships. They also learn from the professors and make them lifelong resources, which is the best way to develop genuine insight into the professional world. The support of the professors and staff has been tremendous and very encouraging.

”

# Tatiana López Aranzazu

MBA '18, Marketing

Hometown:  
Bogotá, Colombia

Corporate Residency:  
Hasbro, Global  
Consumer Insights

What has been the biggest take-away from working toward your MBA? **In my view, the MBA develops business leaders, teaches them how to manage company requirements, and gives them hands-on experience to handle the different challenges that a company may face. After the MBA at Northeastern, I will be ready to see things from a global viewpoint and tackle challenges from a holistic perspective. The MBA has given me the tools I need in order to achieve my long-term goals.**

What has been your most valuable experience so far? **During the Global Projects Course, working in India,**

**I was able to understand how business is done in a different culture. The course is the perfect opportunity to apply the learnings from your previous experiences, and from recent coursework to real-life problems.**

What would you say to a prospective student considering D'Amore-McKim? **D'Amore-McKim is the best place to learn how to apply your business skills in real-world situations. The corporate residency, which allows for a six-month experience at a company, develops your skills when applied to everyday business challenges, and helps you decide which career track to pursue further.**



[northeastern.edu/lopez-aranzazu](https://northeastern.edu/lopez-aranzazu)

# Amir Ali

MBA '18, Entrepreneurship

Hometown:  
North Andover, MA

Corporate Residency:  
MedPanel, Inc.

What has been your most valuable experience so far?

**The teams I've worked with in my classes have taught me how to work fluidly with different types of people, personalities, and strengths. Everyone in D'Amore-McKim's MBA program is here for a reason. Uncovering these individual strengths, and creating a comfortable environment that allows all of them to sprout and flourish, has been an enormous source of value for me.**

Why did you choose D'Amore-McKim? **I saw it as a gateway to business activity in the City of Boston, due to its established connections and the invaluable experience the corporate residency would provide. I knew an MBA here would give me full-time working experience before entering the world of management after my MBA.**

How has D'Amore-McKim helped you to become more?

**The professors are simply outstanding. There is no other way to put it. My innovation professor has transformed the process by which I think—understanding how value is created and whom this directly impacts. My supply chain management professor has shown me how to optimize business efficiency through a global mindset. My finance professor has intricately explained how to follow the stock market and carefully manage personal financial decisions. Each of my professors impacted my expertise in business and life in a special way—something I could not have gained anywhere else.**



[northeastern.edu/ali](https://northeastern.edu/ali)

# How to Apply

For admission to the Full-Time MBA program, you must submit the following:

- An online application
- Essay
- Résumé
- Two letters of professional recommendation
- Official Graduate Management Admission Test (GMAT) or Graduate Record Examination (GRE) results
- Academic transcript from each college/university and/or graduate school you have previously attended.
- Application fee of \$100 USD
- Permanent Residency Card (if applicable)

Official TOEFL, IELTS, or PTE Academic scores are required for candidates whose undergraduate instruction was conducted in a language other than English except those candidates with at least two years of full-time work experience in the U.S.

 [northeastern.edu/apply](https://northeastern.edu/apply)

# 46%

Nearly half the Class of 2018, our newest MBA cohort, are women.

# 12

Number of countries represented by our Full -Time MBA students.

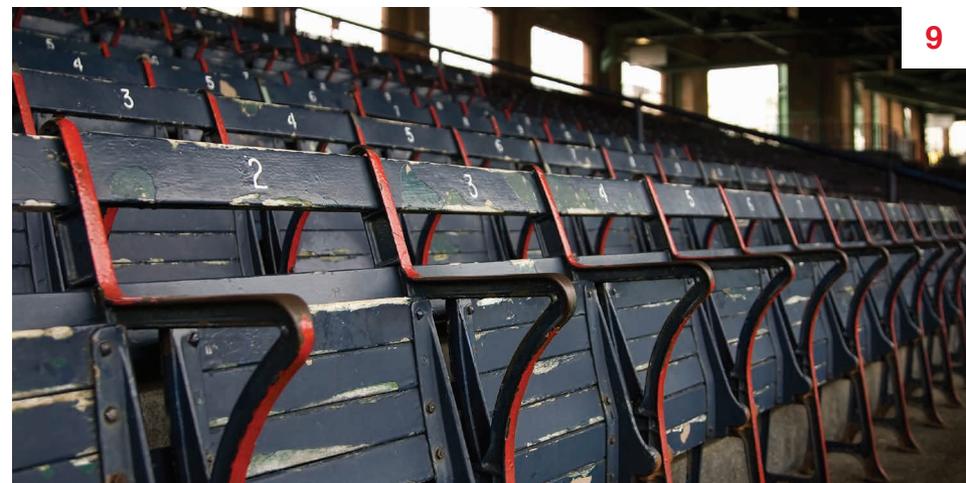
# 14%

Percentage of our current cohort with advanced degrees.

# Alive with opportunity.

- 1 Thriving and growing, Boston is one of the country's most educated cities.
- 2 Watch or participate in the famous Boston Marathon on Patriot's Day.
- 3 Weave through the city to 16 historical sites along the Freedom Trail.
- 4 Enjoy easy public transit and one of the best bike shares in North America.
- 5 Eat your fill of Italian food in the North End, or enjoy one of the other amazing and diverse culinary experiences around the city.
- 6 Art, culture, history, nature, and science... over 40 museums await.
- 7 No matter the season, you'll find beauty in the Boston Public Garden.
- 8 Each neighborhood is unique, from the architecture to the people.
- 9 Take in a Red Sox game at the best ballpark in the U.S... Fenway Park.
- 10 Located in the heart of Boston, our urban campus is filled with trees, flowers, and grassy quads, situated along the Avenue of the Arts between the Museum of Fine Arts and the Boston Symphony.





# Make an impact here. And take it anywhere.

**Andrew James Acker**

MBA '15, Supply Chain Management

→ [northeastern.edu/acker](http://northeastern.edu/acker)

**Yuliya Bass**

MBA '16, Finance

→ [northeastern.edu/bass](http://northeastern.edu/bass)

**Jake Johnson**

MBA '15, Entrepreneurship

→ [northeastern.edu/johnson](http://northeastern.edu/johnson)

**Morgan Montgomery-Rice**

MBA '15, Finance

→ [northeastern.edu/montgomery-rice](http://northeastern.edu/montgomery-rice)

**Tom Kniola**

MBA '15, Supply Chain Management

→ [northeastern.edu/kniola](http://northeastern.edu/kniola)

**Kayla Rice**

MBA '15, Supply Chain Management

→ [northeastern.edu/rice](http://northeastern.edu/rice)

**Nakul Goramadugu Venkateshappa**

MBA '15, Marketing

→ [northeastern.edu/venkateshappa](http://northeastern.edu/venkateshappa)

**Matthew Butler**

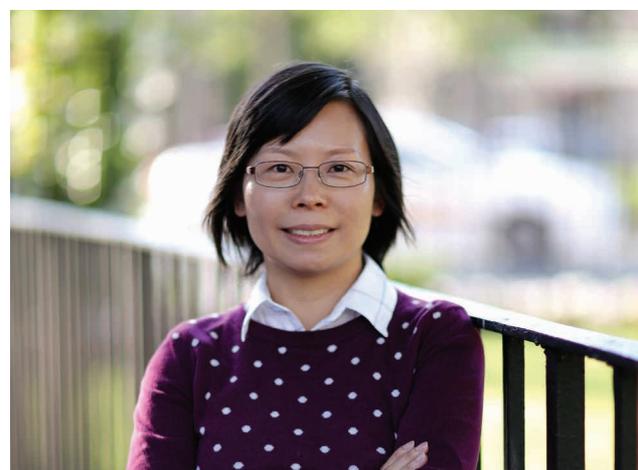
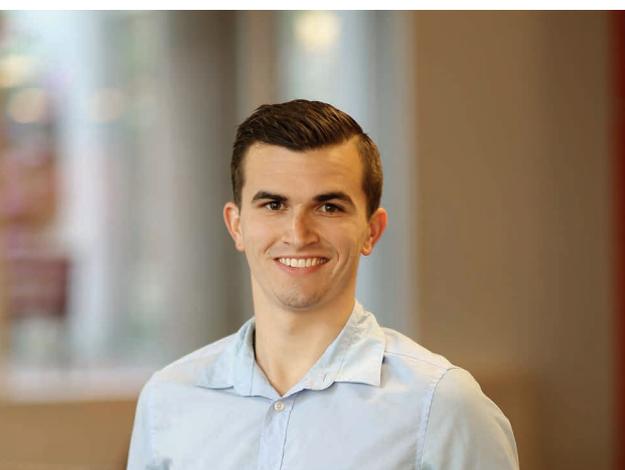
MBA '16, Healthcare

→ [northeastern.edu/butler](http://northeastern.edu/butler)

**Julie Wang**

MBA '15, Finance

→ [northeastern.edu/wang](http://northeastern.edu/wang)



Explore our complete offering of graduate business programs available full- or part-time, on-campus, and online to meet the needs of working professionals or those looking to launch their careers.

### **INNOVATION**

MS in Innovation

MS in Technological Entrepreneurship

### **ANALYTICS**

MS in Business Analytics

### **JUST-IN-TIME LEARNING**

Graduate Business Certificates in Marketing, Healthcare, Finance, Supply Chain Management, and other in-demand business disciplines

### **ACCOUNTING AND FINANCE**

MS in Finance

MS in Finance/MBA

MS in Accounting

MS in Accounting/MBA

MS in Taxation

### **INTERNATIONAL**

MS in International Business

MS in International Management



[northeastern.edu/businessprograms](https://northeastern.edu/businessprograms)



# Visit Campus

We're located in the heart of Boston, along the Avenue of the Arts, just a mile from some of the city's best cultural sites.

## Learn more

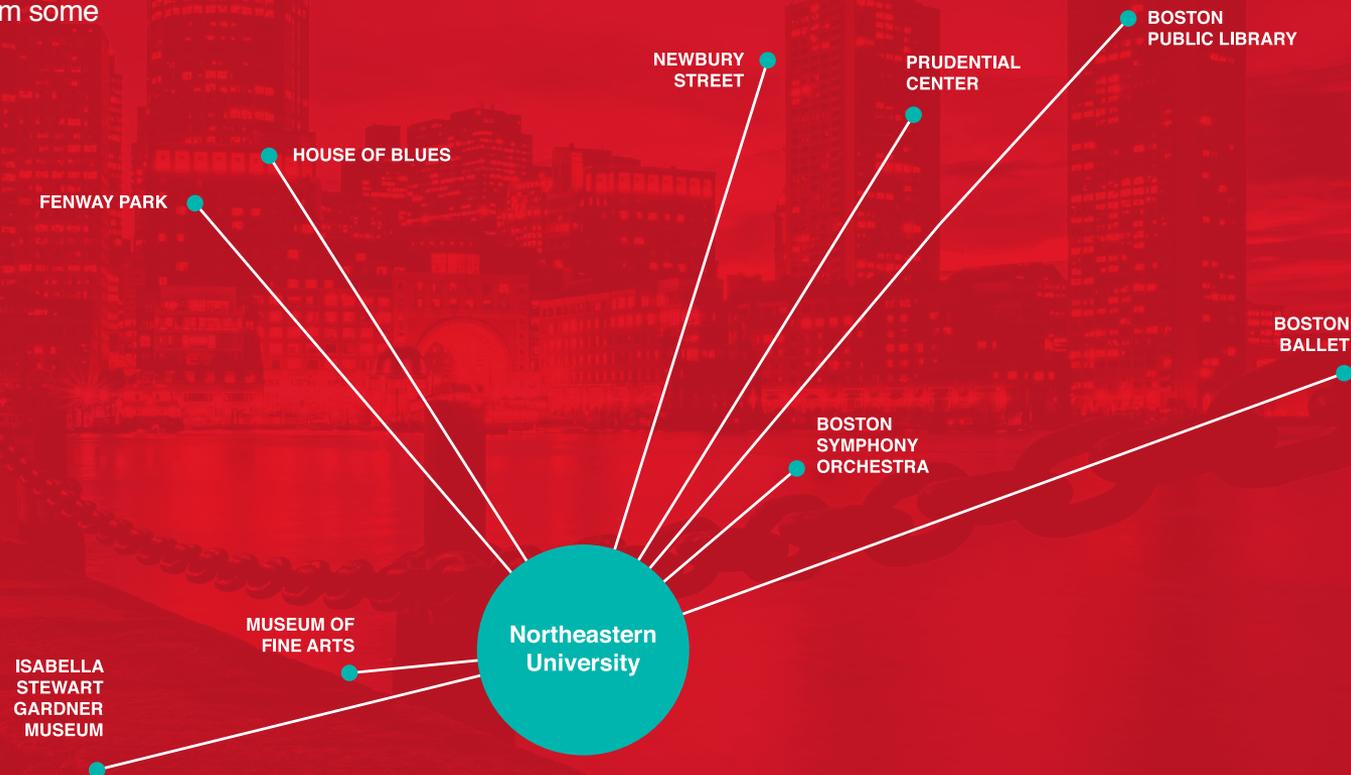
Hear from current students, alumni, and faculty at an in-person information session or join us virtually for a webinar.

## Attend a class

Visit campus, experience the program first-hand, and see the dynamic exchange between faculty and students.

## Talk with us

We want to learn about your career goals and answer any questions you may have. Reach out to connect with an admissions representative.



## Connect with us:

617.373.5992

[gradbusiness@northeastern.edu](mailto:gradbusiness@northeastern.edu)

[northeastern.edu/getmyftmba](http://northeastern.edu/getmyftmba)

School of Business

**D'Amore-McKim**  
Northeastern University



[northeastern.edu/getmyftmba](https://northeastern.edu/getmyftmba)