

# Tiantian Gu

## ADDRESS

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## EMPLOYMENT

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<b>Northeastern University</b> , D'Amore-McKim School of Business Associate Professor of Finance	2017-present
<b>Northeastern University</b> , D'Amore-McKim School of Business Assistant Professor of Finance	2011-2017

## EDUCATION

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<b>University of Wisconsin-Madison</b> , School of Business Ph.D. in Finance	2006-2011
<b>Yale University</b> M.S. in Biophysics and Molecular Biology	2003-2006
<b>Peking University</b> B.S. in Chemistry	1999-2003

## PUBLICATIONS

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1. "U.S. Multinationals and Cash Holdings"  
August 2017, *Journal of Financial Economics*.
2. "Diversification and Cash Dynamics"  
March 2017, *Journal of Financial Economics*. (with Tor-Erik Bakke)

3. “CEO Incentives and Customer-Supplier Relations”  
May 2017, **Production and Operations Management** (with Nada R, Sanders and Anand Venkateswaran)

## **WORKING PAPERS**

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1. “Merger Spillovers in Collaborative Partnerships” (with Olubunmi Faleye and Anand Venkateswaran)
2. “Financing Need and Diversification of High-Tech Firms”
3. “Firm-Supplier Relations and Managerial Compensation” (with Anand Venkateswaran)

## **PRESENTATIONS and DISCUSSIONS**

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1. Gu, Tiantian, Bentley University Seminar Series, “Mergers Spillovers in Collaborative Partnerships”. (April 2017).
2. Faleye, O. (Author), Gu, T. (Author), Venkateswaran, A. (Presenter & Author), University of Massachusetts-Lowell Seminar Series, "Merger Spillovers in Collaborative Partnerships". (October 2015).
3. Faleye, O. (Presenter & Author), Gu, T. (Author), Venkateswaran, A. (Author), University of Saskatchewan Seminar Series, "Merger Spillovers in Collaborative Partnerships". (July 2015).
4. Financial Management Association, Discussant for “Inorganic Growth Strategies in Private Equity: Empirical Evidence on Add-on Acquisitions” by Benjamin Hammer, Alexander Knauer, Magnus Pflucke, and Bernhard Schwetzler. (October 2014)
5. Boston Area Finance Symposium, Discussant for “Technology Spillovers and Corporate Cash Holdings” by Jiaping Qiu and Chi Wan. (April 2014)
6. Boston Area Finance Symposium, Discussant for “Managerial Stock Options and Firm Risk: The Impact of Regulatory Changes” by Tanseli Savaşer and Elif Şişli-Ciamarra. (April 2013)
7. Bakke, T. (Presenter & Author), Gu, T. (Author), University of Oklahoma Seminar Series, “Optimal Diversification and Cash Policy”. (May 2013)
8. Financial Management Association, Presenter & Author, “Managerial Incentives and Firm-Supplier Relations” with Anand Venkateswaran. (October 2013)

9. Financial Management Association, Discussant for “Naked M&A transactions: The relative performance of naked cross-border deals versus those in which the acquirer’s knowledge-intensive investors have expertise in the target region” by Anna Faelten, Miles Gietzmann and Valeriya Vitkova. (October 2013)

## **TEACHING**

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Northeastern University (Instructor)

Undergraduate Course: FINA 2201 Financial Management (2011-2012)  
Graduate Course: FINA U6201 Financial Theory and Policy (2013-2017)  
Graduate Course: FINA U6205 Financial Strategy (2013-2017)

University of Wisconsin – Madison (Teaching Assistant)

Undergraduate Course: FINA 300 Financial Management (2006)  
Undergraduate Course: FINA 320 Investment Theory (2007-2008)  
Undergraduate Course: FINA 330 Derivatives (2009-2010)

## **HONORS AND AWARDS**

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1. Research Scholarship, Finance Department, UW-Madison, 2010-2011
2. Wisconsin School of Business Ph.D. Student Travel Grant, 2010
3. Doctoral Student Scholarship, Finance Department, UW-Madison, 2006-2007
4. Valedictorian for the Class of 2003, Peking University (Chemistry), 2003
5. Outstanding Student Award, Peking University, 2000-2003

## **REFEREE**

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Journal of Financial Economics  
International Review of Finance  
Journal of Business Research

## **SERVICE**

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Finance Seminar Series Coordinator, Northeastern University, 2014-present  
Faculty Recruiting, Finance Group, Northeastern University, 2011-present